	Case 3:17-cv-04324-MEJ Documen	t 1 Filed 07/30/17 Page 1 of 24			
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11	UNITED STATES DISTRICT COURT				
12	NORTHERN DISTRICT OF CALIFORNIA				
13	PAUL HANCOCK, individually, and on behalf of other members of the general public similarly situated	Case Number:			
14	public similarly situated,	CLASS ACTION COMPLAINT FOR:			
15	Plaintiff, vs.	(1) Violations of the Racketeer			
16		(1) Violations of the Racketeer Influenced and Corrupt			
17	WELLS FARGO & COMPANY, a Delaware corporation, and WELLS	Organizations Act (18 U.S.C. § 1962(c));			
18	FARGO BANK, N.A., a national association,	(2) Violations of the Racketeer			
19	Defendants.	Influenced and Corrupt			
20		Organizations Act (18 U.S.C. § 1962(d));			
21		(3) Violations of California's Unfair			
22		Competition Law (Cal. Bus. & Prof. Code §§ 17200 <i>et seq.</i>);			
23		(4) Violations of Indiana's Deceptive			
24		Consumer Sales Act (Ind. Code §§ 24-5-0.5, <i>et seq.</i>);			
25		(5) Unjust Enrichment; and			
26		(6) Fraud			
27		Jury Trial Demanded			
28					
		ON COMPLAINT			
	CLASS ACTION COMPLAINT				

For his Complaint against Defendants Wells Fargo & Company and Wells Fargo Bank, N.A. (collectively "Defendants" or "Wells Fargo"), Plaintiff Paul Hancock ("Plaintiff"), individually, and on behalf of all other members of the public similarly situated, based on information and belief, alleges as follows:

NATURE OF THE ACTION

1. For more than a decade, Defendants, together with auto insurance giant National General Insurance Company ("National General"), engaged in a scheme to bilk millions of dollars from unsuspecting customers who were forced to pay for auto insurance they did not need or want. Following the shocking revelation that more than 800,000 auto loan customers paid for unnecessary auto insurance policies, pushing nearly 250,000 of them into delinquency and resulting in nearly 25,000 unlawful vehicle repossessions, Wells Fargo's spokesperson Jennifer A. Temple publicly stated, "We take full responsibility for these errors and are deeply sorry for any harm we caused customers." This lawsuit tests the truth of that statement and the depth of Wells Fargo's commitment to its customers.

2. The fallout from Defendants' unlawful conduct is being felt nationwide by a customer base still reeling from an earlier scandal. Just last year, Defendants reached a \$185 million settlement with regulators over complaints that the Defendants' retail banking division secretly opened millions of credit card and bank accounts that customers had never requested.

3. The auto loan customers impacted by Defendants' latest-revealed scheme sustained financial damages beyond the costs of the unlawful auto insurance. The financial harm included inflated premiums, delinquency charges, late fees, repossession costs, increased interest rates, and damage to customers' credit reports.

4. When confronted by the *New York Times*, Defendants scrambled to issue an eleventh-hour press release despite being aware of the scandal for at least a year. The character of Defendants' senior management was once again tested, and once again it failed, choosing concealment over transparency. Only after Defendants were forced to comment before the *New York Times* story hit the newsstands, Franklin R. Codel, the head of consumer lending at Wells Fargo, essentially admitted that the reign of rampant misconduct at the bank's senior levels had not ended, stating, "We have a huge responsibility and fell short of our ideals for managing and providing oversight of the third-party vendor and our own operations."

5. The auto insurance policies at issue in this case are commonly referred to as Collateral Protection Insurance ("CPI") which are similar to auto insurance policies commonly taken out by vehicle owners to cover the cost of damage to the vehicle. Ordinarily, if proof of auto insurance was not received by Defendants' CPI provider, in this case National General, notices were required to be sent to borrowers in order to prompt them to obtain the required coverage. However, neither Defendants nor National General, which underwrote the CPI policies, checked their internal database to see if their customers had insurance coverage or, if they did, they simply ignored what they learned. Instead, Defendants imposed on customers redundant auto insurance coverage and then frequently without any notice, automatically deducted the cost of the CPI insurance from the customers' bank account along with the regularly scheduled principal and interest payment for the auto loan.

6. Not only were the CPI policies unnecessary, they were more expensive than the coverage borrowers obtained on their own. Additionally, Defendants received a kickback from National General in the form of shared commissions on each CPI policy, which provided the financial incentive to both Defendants and National General to unlawfully churn these unneeded and unwanted policies.

7. Compounding the shocking nature of the misconduct, Defendants' failure to properly disclose to their customers the unlawful CPI policies and/or the resulting automatic deductions from customers' bank accounts often put them in a financial tailspin.

8. These unlawful deductions resulted in account delinquencies, overdrawn payment accounts, increased interest rates, repossessed vehicles, and damage to

borrowers' credit.

9. When borrowers, including Plaintiff, protested and informed Defendants that they did, in fact, maintain the required insurance and that the CPI was unnecessary,
Defendants refused to remove the unlawful charges. Borrowers were forced to pay the charges in order to maintain their accounts in good standing, avoid further late fees and interest charges, and avoid repossession of their vehicles.

10. This is a proposed class action brought by Plaintiff on behalf of all persons who obtained an auto loan from Defendants and who were required to pay for a CPI policy. Plaintiff challenges, as further described herein, Defendants' practice of secretly imposing such CPI on their customers and automatically deducting the cost of the such insurance from their bank accounts.

11. Defendants formed an unlawful enterprise with National General. When customers financed cars with Wells Fargo, the buyers' information was automatically sent by Wells Fargo to National General, which was supposed to check a database shared between Wells Fargo and National General, to see if the borrower had insurance coverage. If not, the insurer was required to send out notice to the borrower in order to prompt them to obtain the required coverage. Despite these procedures, Defendants developed a uniform practice of automatically obtaining unnecessary and unlawful CPI policies and deducted the cost of the CPI policies (policy premiums and interest) automatically from their borrower' bank account.

12. Defendants failed to properly disclose or provide any notice of the deductions for the CPI insurance policies resulting in borrowers' missed payments, late fees, account overdraft fees, higher interest rates, and even repossessed vehicles and damaged credit.

JURISDICTION AND VENUE

13. Jurisdiction is proper in this Court under 28 U.S.C. § 1332(d)(2). The matter in controversy, exclusive of interest and costs, exceeds the sum or value of \$5,000,000 and is a class action in which members of the class of plaintiff are citizens of states different from Defendants. Further, greater than two-thirds of the members of the Class reside in states other than the states in which Defendants are a citizens.

14. This Court also has jurisdiction over this matter under 28 U.S.C. §§ 1331,
1961, 1962 and 1964. This Court has personal jurisdiction over Defendants under 18
U.S.C. §1965. In addition, under 28 U.S.C. § 1367, this Court may exercise supplemental jurisdiction over the state law claims because all of the claims are derived from a common nucleus of operative facts and are such that Plaintiff ordinarily would expect to try them in one judicial proceeding.

15. Venue lies within this judicial district under 28 U.S.C. § 1391(b)(1) because defendants Wells Fargo & Company and Wells Fargo Bank, N.A.'s principal place of business is in this District, and Defendants' contacts are sufficient to subject them to personal jurisdiction in this District, and therefore, Defendants reside in this District for purposes of venue, or under 28 U.S.C. § 1391(b)(2) because the acts giving rise to the claims at issue in this lawsuit occurred, among other places, in this District.

Intradistrict Assignment

16. Consistent with Northern District of California Civil Local Rule 3-5(b), assignment to the San Francisco or Oakland Division is appropriate under Civil Local Rules 3-2(c) and 3-2(d), because acts giving rise to the claims at issue in this lawsuit occurred, among other places, in this District, in the City of San Francisco.

PARTIES

17. Plaintiff Paul Hancock is an individual and a citizen of Indianapolis, Indiana.
18. Defendant Wells Fargo & Company is a corporation organized under the
laws of Delaware and headquartered in San Francisco, California.

19. Defendant Wells Fargo Bank, N.A., is a subsidiary of Wells Fargo &

Company, and is a national bank organized and existing as a national association under the National Bank Act, 12 U.S.C. §§ 21 *et seq.*, with its principal place of business in San Francisco, California.¹

20. Whenever, in this Complaint, reference is made to any act, deed, or conduct of Defendants committed in connection with the enterprise, the allegation means that Defendants engaged in the act, deed, or conduct by or through one or more of their officers, directors, agents, employees or representatives, each of whom was actively engaged in the management, direction, control or transaction of the ordinary business and affairs of Defendants and the enterprise.

21. Plaintiff is informed and believes, and based thereon, alleges that, at all material times herein, each Wells Fargo defendant, Wells Fargo & Company and Wells Fargo Bank, N.A. (collectively "Wells Fargo"), was the agent, servant, or employee of, and acted within the purpose, scope, and course of said agency, service, or employment, and with the express or implied knowledge, permission, and consent of the other Wells Fargo defendant, and ratified and approved the acts of the other Wells Fargo defendant.

22. Wells Fargo & Company exercises specific and financial control over the operations of Wells Fargo Bank, N.A., and it dictates the policies and practices of Wells Fargo Bank, N.A. Wells Fargo & Company also exercises power and control over the specific activities at issue in this lawsuit, and it is the ultimate recipient of the ill-gotten gains described herein.

¹ "Wells Fargo Bank, N.A....has regularly described its principal place of business as San Francisco, California." *Mount v. Wells Fargo Bank, N.A.*, No. CV 08-6298GAF(MANX), 2008 WL 5046286, at *1 (C.D. Cal. Nov. 24, 2008) (citing *Wells Fargo Bank, N.A. v. Siegel*, 2007 WL 1686980 (N.D. Cal. June 8, 2007); *Jojola v. Wells Fargo Bank, N.A.*, 1973 WL 158166 (N.D. Cal. May 2, 1973)).

FACTUAL BACKGROUND

23. Defendants charged more than 800,000 of their borrowers for CPI auto insurance that they did not need or want, which Defendants failed to properly disclose. As a result, borrowers were unlawfully charged inflated CPI policy premiums and interest, late fees, and, in some cases, had their vehicles repossessed. Because of Defendants' unlawful acts, borrowers saw their bank accounts overdrawn, with unlawful fees assessed, and their credit scores damaged.

24. Borrowers financed their vehicles through Defendants. Defendants provided the borrower's information to National General who was to then verify if the borrower had insurance coverage on the vehicle.

25. If the borrower failed to provide proof of insurance, Defendants were required to send the borrower a request that he or she provide proof of insurance.
However, Defendants and National General engaged in a practice of secretly and automatically imposing these CPI policies on borrowers who, in many instances, already had auto insurance. Thus, borrowers were paying premiums and interest on redundant CPI policies they did not need or request.

26. Defendants failed to properly disclose both the CPI policies and their resulting charges to borrowers.

27. Because the CPI insurance charges were not properly disclosed and unknown to borrowers, they often resulted in delinquencies in those cases where the borrower had insufficient funds to cover the cost of the CPI policy. In turn, Defendants assessed late fees to borrowers' bank accounts and charges for insufficient funds. These actions by Defendants not surprisingly resulted in damage to borrowers' credit reports as Defendants reported these delinquencies to credit reporting agencies.

28. The CPI insurance policies coupled with Defendants' internal rules about the order in which payments are applied to a customer's account further exacerbated the problem. When Defendants receive a payment on an auto loan account, they applied it in the following order: interest on the auto loan, interest on the CPI insurance, principal on the auto loan, and then premium on the CPI policy.

29. This order of payments resulted in both an increased amount of overall interest paid by borrowers and frequently overdrawn bank accounts and auto loan delinquencies.

30. The extra, unexpected, and undisclosed additional expense pushed approximately 274,000 of Defendants' auto loan customers into delinquency resulting in almost 25,000 wrongly repossessed vehicles.

31. Not only were the CPI insurance policies unnecessary, they were more expensive than the auto insurance policies customers had already obtained on their own.

32. Unbeknownst to borrowers, Defendants obtained the policies through National General, who received a commission on the policies "sold" to borrowers, and Defendants even shared in the commissions with National General, further boosting their profits.

PLAINTIFF'S ALLEGATIONS

33. Plaintiff Paul Hancock purchased a vehicle from Hubler Ford in Shelbyville, Indiana in February 2016.

34. Plaintiff financed the purchase of his vehicle with a loan from Wells Fargo.

35. In May 2016, Wells Fargo placed a CPI policy on Plaintiff's auto loan account and charged him \$598.00.

36. Plaintiff repeatedly contacted Wells Fargo to inform them that he had the required insurance through an auto insurance policy from Allstate.

37. Despite receiving this information, Wells Fargo did not credit Plaintiff's account for the unlawful charge or otherwise refund the amount charged that they had collected. Indeed, Defendants continued to charge Plaintiff for the CPI policy.

38. As a result of the increased CPI charges on his auto loan account, Plaintiff was charged a late fee immediately after the CPI policy was in place.

STATUTE OF LIMITATIONS

39. Any applicable statutes of limitations have been tolled by Defendants' knowing and active concealment, denial, and misleading actions, as alleged herein.
Plaintiff and members of the Class, as defined below, were kept ignorant of critical information required for the prosecution of their claims, without any fault or lack of diligence on their part. Plaintiff and members of the Class could not reasonably have discovered the true nature of the Defendants' force-placed insurance scheme.

40. Defendants are under a continuous duty to disclose to Plaintiff and members of the classes the true character, quality, and nature of the charges they assess on borrowers' accounts. Defendants knowingly, affirmatively, and actively concealed the true character, quality, and nature of their assessment of the CPI auto insurance premiums against borrowers' accounts. Plaintiff and members of the Class reasonably relied upon Defendants' knowing, affirmative, and active concealment. Based on the foregoing, Defendants are estopped from relying on any statutes of limitation as a defense in this action.

41. The causes of action alleged herein did or will only accrue upon discovery of the true nature of the charges assessed against borrowers' accounts, as a result of Defendants' fraudulent concealment of material facts. Plaintiff and members of the Class did not discover, and could not have discovered, through the exercise of reasonable diligence, the true nature of the unlawful fees assessed against their accounts.

1	CLASS ACTION ALLEGATIONS					
2	42. Plaintiff bring this action, on behalf of themselves and all others similarly					
3	situated, as a class action under Rule 23 of the Federal Rules of Civil Procedure.					
4	43. The classes Plaintiff seek to represent are defined as follows:					
5	Nationwide Class					
6	All residents of the United States of America who obtained an auto loan through Wells Fargo Bank, N.A. or its subsidiaries or					
7	divisions, and who were assessed charges for CPI auto					
8	insurance.					
9	<u>California State Class</u>					
10	All residents of the State of California who obtained an auto					
11	loan through Wells Fargo Bank, N.A. or its subsidiaries or divisions, and who were assessed charges for CPI auto					
12	insurance.					
13	Indiana State Class					
14	All residents of the State of Indiana who obtained an auto loan through Wells Fargo Bank, N.A. or its subsidiaries or divisions,					
15	and who were assessed charges for CPI auto insurance.					
16	44. Plaintiff reserves the right to amend the Class definitions if discovery and					
17	further investigation reveals that the Class should be expanded or otherwise modified.					
18	45. Plaintiff reserves the right to establish sub-classes as appropriate.					
19	46. This action is brought and properly may be maintained as a class action					
20	under the provisions of Federal Rules of Civil Procedure 23(a)(1)-(4) and 23(b)(1), (b)(2)					
21	or (b)(3), and satisfies the requirements thereof. As used herein, the term "Class					
22	Members" shall mean and refer to the members of the Class.					
23	47. <u>Community of Interest</u> : There is a well-defined community of interest					
24	among members of the Class, and the disposition of the claims of these members of the					
25	Class in a single action will provide substantial benefits to all parties and to the Court.					
26	48. <u>Numerosity</u> : While the exact number of members of the Class is unknown to					
27	Plaintiff at this time and can only be determined by appropriate discovery, membership in					
28	the Class is ascertainable based upon the records maintained by Defendants. At this time,					
	9					

Plaintiff is informed and believes that the Class includes approximately 800,000 members. Therefore, the Class is sufficiently numerous that joinder of all members of the Class in a single action is impracticable under Federal Rule of Civil Procedure Rule 23(a)(1), and the resolution of their claims through the procedure of a class action will be of benefit to the parties and the Court.

49. <u>Ascertainablity</u>: Names and addresses of members of the Class are available from Defendants' records. Notice can be provided to the members of the Class through direct mailing, publication, or otherwise using techniques and a form of notice similar to those customarily used in consumer class actions arising under California state law and federal law.

50. <u>Typicality</u>: Plaintiff's claims are typical of the claims of the other members of the Class which he seeks to represent under Federal Rule of Civil Procedure 23(a)(3) because Plaintiff and each member of the Class has been subjected to the same unlawful, deceptive, and improper practices and has been damaged in the same manner thereby.

51. <u>Adequacy</u>: Plaintiff will fairly and adequately represent and protect the interests of the Class as required by Federal Rule of Civil Procedure Rule 23(a)(4). Plaintiff is an adequate representative of the Class, because they have no interests which are adverse to the interests of the members of the Class. Plaintiff is committed to the vigorous prosecution of this action and, to that end, Plaintiff has retained counsel who are competent and experienced in handling class action litigation on behalf of consumers.

52. <u>Superiority</u>: A class action is superior to all other available methods of the fair and efficient adjudication of the claims asserted in this action under Federal Rule of Civil Procedure 23(b)(3) because:

- (a) The expense and burden of individual litigation make it economically unfeasible for members of the Class to seek to redress their claims other than through the procedure of a class action.
- (b) If separate actions were brought by individual members of the Class, the resulting duplicity of lawsuits would cause members to seek to

1	redress their claims other than through the procedure of a class action;					
2	and					
3		(c) Absent a class action, Defendants likely would retain the benefits of				
4			their wrongdoing, and there would be a failure of justice.			
5	53.	53. Common questions of law and fact exist as to the members of the Class, as				
6	required by Federal Rule of Civil Procedure 23(a)(2), and predominate over any questions					
7	which affect individual members of the Class within the meaning of Federal Rule of Civil					
8	Procedure 2	23(b)(3	3).			
9	54.	54. The common questions of fact include, but are not limited to, the following:				
10		(a)	Whether Defendants engaged in a pattern or practice of racketeering,			
11			as alleged herein;			
12		(b)	Whether Defendants engaged in unlawful, unfair, misleading, or			
13			deceptive business acts or practices in violation of California Business			
14			& Professions Code sections 17200 et seq.;			
15		(c)	Whether Defendants engaged in unfair, abuse, or deceptive acts,			
16			omissions, or practices in connection with a consumer transaction in			
17			violation of Indiana Code section 24-5-0.5, et seq.;			
18		(d)	Whether Defendants failed to properly disclose the CPI auto insurance;			
19		(e)	Whether Defendants' practice of charging CPI auto insurance			
20			premiums to borrowers, as alleged herein, is illegal;			
21		(f)	Whether Defendants were members of, or participants in the			
22			conspiracy alleged herein;			
23		(g)	Whether documents and statements provided to Plaintiff and members			
24			of the Class omitted material facts;			
25		(h)	Whether Plaintiff and members of the class sustained damages, and if			
26			so, the appropriate measure of damages; and			
27		(i)	Whether Plaintiff and members of the Class are entitled to an award of			
28			reasonable attorneys' fees, pre-judgment interest, and costs of this suit.			
			11 Class Action Complaint			

55. In the alternative, this action is certifiable under the provisions of Federal Rule of Civil Procedure 23(b)(1) and/or 23(b)(2) because:

3	(a)	The prosecution of separate actions by individual members of the			
4		Class would create a risk of inconsistent or varying adjudications with			
5		respect to individual members of the Class which would establish			
6		incompatible standards of conduct for Defendants;			
7	(b)	The prosecution of separate actions by individual members of the			
8		Class would create a risk of adjudications as to them which would, as a			
9		practical matter, be dispositive of the interests of the other members of			
10		the Class not parties to the adjudications, or substantially impair or			
11		impede their ability to protect their interests; and			
12	(c)	Defendants have acted or refused to act on grounds generally			
13		applicable to the Class, thereby making appropriate final injunctive			
14		relief or corresponding declaratory relief with respect to the Class as a			
15		whole and necessitating that any such relief be extended to members of			
16		the Class on a mandatory, class-wide basis.			
17	56. Plain	tiff is not aware of any difficulty which will be encountered in the			
18	management of this litigation which should preclude its maintenance as a class action				
19	FIRST CAUSE OF ACTION				
20	Violations of the Racketeer Influenced and Corrupt Organizations Act				
21	18 U.S.C. § 1962(c) (On Behalf of the Nationwide Class)				
22	57. Plain	tiff incorporates by reference in this cause of action each and every			
23	allegation of the preceding paragraphs, with the same force and effect as though fully set				
24	forth herein.				
25	58. Plain	tiff brings this cause of action on behalf himself and the members of the			
26	Nationwide Class.				

THE WELLS FARGO CPI ENTERPRISE

59. Defendants Wells Fargo & Company and Wells Fargo Bank, N.A. and National General Insurance Company are all persons within the meaning of Title 18 United States Code section 1961(3).

60. At all relevant times, in violation of Title 18 United States Code section 1962(c), Wells Fargo & Company, Wells Fargo Bank, N.A., and National General Insurance Company, including their directors, employees, and agents, conducted the affairs of an association-in-fact enterprise, as that term is defined in Title 18 United States Code section 1961(4) (the "Wells Fargo CPI Enterprise"). The affairs of the Wells Fargo CPI Enterprise affected interstate commerce through a pattern of racketeering activity.

61. The Wells Fargo CPI Enterprise is an ongoing, continuing group or unit of persons and entities associated together for the common purpose of maximizing profits by unlawfully charging Wells Fargo's auto borrowers for unlawful, unnecessary, overpriced, and undisclosed collateral protection insurance policies.

62. While the members of the Wells Fargo CPI Enterprise participate in and are part of the enterprise, they also have an existence separate and distinct from the enterprise. The Wells Fargo CPI Enterprise has a systematic linkage because there are contractual relationships, agreements, financial ties, and coordination of activities between Defendants and National General Insurance.

63. As discussed above, operating the Wells Fargo CPI Enterprise according to Wells Fargo's policies and procedures, Defendants control and direct the affairs of the Wells Fargo CPI Enterprise and use the other members of the Wells Fargo CPI as instrumentalities to carry out Wells Fargo's fraudulent scheme.

64. These policies and procedures established by Wells Fargo include having National General verify whether a borrower maintains the required insurance and underwriting a policy on behalf of the borrower, providing lending documents that fail to properly disclose the CPI insurance, providing statements that fail to properly disclose the CPI auto insurance premiums, and arranging the order of charges to borrower's accounts

to cause borrowers to become delinquent.

THE PREDICATE ACTS

65. Defendants' systematic schemes to unlawfully charge premiums, interest, and other charges for unnecessary CPI policies on the accounts of borrowers who have auto loans from Defendants, as described above, was facilitated by the use of the United States Mail and wire. Defendants' schemes constitute "racketeering activity" within the meaning of Title 18 United States Code section 1961(1), as acts of mail and wire fraud, under Title 18 United States Code sections 1341 and 1343.

66. In violation of Title 18 United States Code sections 1341 and 1343,Defendants utilized the mail and wire in furtherance of their scheme to defraud its autoloan customers by obtaining money from borrowers using false or fraudulent pretenses.

67. Through the mail and wire, the Wells Fargo CPI Enterprise provided insurance policies, lending documents, auto loan statements, payoff demands, or proofs of claims to borrowers, demanding that borrowers pay CPI Auto insurance premiums and related charges. Defendants also accepted payments and engaged in other correspondence in furtherance of their scheme through the mail and wire.

68. The CPI auto insurance policies were unlawful and thus Defendants' representations that the premiums and related charged were owed were fraudulent and in communications to borrowers, Defendants made false statements using the Internet, telephone, facsimile, United States mail, and other interstate commercial carriers.

69. Defendants' fraudulent statements were material to Plaintiff and the members of the Class. Defendants represented that the CPI auto insurance charges were lawful and necessary and required for Plaintiff and members of the class to maintain their loan accounts in good standing and avoid further late fees and repossession of their vehicles.

70. Each of these acts constituted an act of mail fraud for purposes of Title 18 United States Code section 1341.

71. Additionally, using the Internet, telephone, and facsimile transmissions to fraudulently communicate false information about the premiums and fees to borrowers, to

pursue and achieve their fraudulent scheme, Defendants engaged in repeated acts of wire fraud in violation of Title 18 United States Code section 1343.

72. In an effort to pursue their fraudulent scheme, Defendants knowingly fraudulently represented that the premiums and charges were owed.

73. The predicate acts specified above constitute a "pattern of racketeering activity" within the meaning of Title 18 United States Code section 1961(5) in which Defendants have engaged under Title 18 United States Code section 1962(c).

74. All of the predicate acts of racketeering activity described herein are part of the nexus of the affairs and functions of the Wells Fargo CPI Enterprise racketeering enterprise. The racketeering acts committed by the Wells Fargo CPI Enterprise employed a similar method, were related, with a similar purpose, and they involved similar participants, with a similar impact on the members of the Class. Because this case is brought on behalf of a class of similarly situated borrowers and there are numerous acts of mail and wire fraud that were used to carry out the scheme, it would be impracticable for Plaintiff to plead all of the details of the scheme with particularity. Plaintiff cannot plead the precise dates of all of Defendants' uses of the mail and wire because this information cannot be alleged without access to Defendants' records.

75. The pattern of racketeering activity is currently ongoing and open-ended, and threatens to continue indefinitely unless this Court enjoins the racketeering activity.

76. Numerous schemes have been completed involving repeated unlawful conduct that by its nature, projects into the future with a threat of repetition.

77. As a direct and proximate result of these violations of Title 18 United States Code sections 1962(c) and (d), Plaintiff and members of the class have suffered substantial damages. Defendants are liable to Plaintiff and members of the Class for treble damages, together with all costs of this action, plus reasonable attorney's fees, as provided under Title 18 United States Code section 1964(c).

SECOND CAUSE OF ACTION

Violation of the Racketeer Influenced and Corrupt Organizations Act, Conspiracy to Violate Title 18 United States Code section 1962(c) 18 U.S.C. § 1962(d) (On Behalf of the Nationwide Class)

78. Plaintiff incorporates by reference in this cause of action each and every allegation of the preceding paragraphs, with the same force and effect as though fully set forth herein.

79. Plaintiff brings this cause of action on behalf of himself and the members of the Nationwide Class.

80. As set forth above, in violation of Title 18 United States Code section 1962(d), Wells Fargo & Company and Wells Fargo Bank, N.A. conspired to violate the provisions of Title 18 United States Code section 1962(c).

81. As set forth above, Defendants, having directed and controlled the affairs of the Wells Fargo CPI Enterprise, were aware of the nature and scope of the enterprise's unlawful scheme, and they agreed to participate in it.

82. As a direct and proximate result, Plaintiff and the members of the Class have been injured in their business or property by the predicate acts which make up Defendants' patterns of racketeering activity in that unlawful force-placed insurance premiums were assessed on their auto loan accounts.

THIRD CAUSE OF ACTION

Violation of Unfair Business Practices Act California Business & Professions Code §§ 17200 *et seq.* (On Behalf of the California State Class)

83. Plaintiff incorporates by reference in this cause of action each and every allegation of the preceding paragraphs, with the same force and effect as though fully set forth herein.

84. Plaintiff brings this cause of action on behalf of himself and the members of the California State Class.

85. California Business and Professions Code section 17200 prohibits "any unlawful, unfair or fraudulent business act or practice." For the reasons described above, Defendants have engaged in unfair, or fraudulent business acts or practices in violation of California Business and Professions Code sections 17200 *et seq*.

86. Defendants' charging Plaintiff and class members for unnecessary and unrequested CPI auto insurance policies, fraudulent statements regarding the charges, and omissions of material facts, as set forth herein, all constitute unlawful practices because they violate, *inter alia*, Title 18 United States Code sections 1341, 1343, and 1962; California Civil Code sections 1572, 1573, 1709, 1710, and 1711; and the common law.

87. Defendants' charging Plaintiff and class members for unnecessary and unrequested force-placed insurance policies, fraudulent statements regarding the charges, and omissions of material facts, as set forth herein, also constitute "unfair" business acts and practices within the meaning of California Business and Professions Code sections 17200 *et seq.*, in that Defendants' conduct was injurious to consumers, offended public policy, and was unethical and unscrupulous. Defendants' violation of California's consumer protection and unfair competition laws in California resulted in harm to consumers.

88. There were reasonable alternatives available to Defendants to furtherDefendants' legitimate business interests, other than the conduct described herein.

89. California Business and Professions Code section 17200 also prohibits any "fraudulent business act or practice." Defendants' Defendants' charging Plaintiff and class members for unnecessary and unrequested CPI auto insurance policies, fraudulent statements regarding the charges, and omissions of material facts, as set forth above, was false, misleading, or likely to deceive the public within the meaning of California Business and Professions Code section 17200. Defendants' conduct and statements were made with knowledge of their effect, and was done to induce Plaintiff and members of the Class to pay the CPI auto insurance premiums.

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90. Plaintiff relied on the reasonable expectation that Defendants comply with

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the law. Plaintiff and members of the class relied on Defendants' representations that the 2 charges were lawful and necessary and required to maintain their loans in good standing 3 and avoid repossession of their vehicles.

91. Plaintiff and members of the Class have been injured in fact and suffered a loss of money or property as a result of Defendants' fraudulent, unlawful, and unfair business practices.

Defendants have thus engaged in unlawful, unfair, and fraudulent business 92. acts entitling Plaintiff and members of the Class to judgment and equitable relief against Defendants, as set forth in the Prayer for Relief.

Additionally, under Business and Professions Code section 17203, Plaintiff 93. and members of the Class seek an order requiring Defendants to immediately cease such acts of unlawful, unfair, and fraudulent business practices, and requiring Defendants to correct their actions.

FOURTH CAUSE OF ACTION

Violations of the Indiana Deceptive Consumer Sales Act

Ind. Code 24-5-05, *et seq*.

(On Behalf of the Indiana State Class)

Plaintiff incorporates by reference in this cause of action each and every 94. allegation of the preceding paragraphs, with the same force and effect as though fully set forth herein.

Plaintiff brings this cause of action on behalf of himself and the Indiana State 95. Class against Defendants.

96. Plaintiff is a person, Defendants are suppliers, and Plaintiff's auto loan is a consumer transaction within the meaning of Ind. Code 24-5-0.5-3.

97. The Indiana Deceptive Consumer Sales Act prohibits unfair, abusive, or deceptive acts, omissions, and practices in connection with a consumer transaction.

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98. Defendants' conduct in charging Indiana State Class Members for the unnecessary, overpriced CPI auto insurance policies constitutes an unfair, abusive, and deceptive act and practice.

99. In the course of their business, Defendants concealed and suppressed material facts concerning the CPI auto insurance. Defendants failed to properly disclose the policies and failed to disclose the policies were unnecessary and unlawful.

100. Plaintiff and class members relied on Defendants' fraudulent representations that the CPI auto insurance charges were lawful and necessary and required to maintain their accounts in good standing and avoid repossession of their vehicles.

101. Plaintiff and class members were damaged by paying for unlawful premiums and other charges related to the CPI auto insurance policies.

102. Defendants' conduct is an incurable deceptive act because it was done as part of a scheme with intent to defraud and mislead.

FIFTH CAUSE OF ACTION

Unjust Enrichment

103. Plaintiff incorporates by reference in this cause of action each and every allegation of the preceding paragraphs, with the same force and effect as though fully set forth herein.

104. Plaintiff brings this cause of action on behalf of himself and the members of each of the Classes.

105. By their wrongful acts and omissions of material facts, Defendants were unjustly enriched at the expense of Plaintiff and members of the Class.

106. Thus, Plaintiff and members of the Class were unjustly deprived.

107. It would be inequitable and unconscionable for Defendants to retain the profit, benefit and other compensation they obtained from their fraudulent, deceptive, and misleading conduct alleged herein.

108. Plaintiff and members of the Class seek restitution from Defendants, and seek an order of this Court disgorging all profits, benefits, and other compensation

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|| obtained by Defendants from their wrongful conduct.

SIXTH CAUSE OF ACTION

Fraud

109. Plaintiff incorporates by reference in this cause of action each and every allegation of the preceding paragraphs, with the same force and effect as though fully set forth herein.

110. Plaintiff brings this cause of action on behalf of himself and the members of each of the Classes.

111. Defendants concealed and suppressed material facts, namely, that the CPI auto insurance policies were unlawful and unnecessary. In truth and in fact, borrowers were not obligated to pay for the CPI auto insurance policies or the inflated premiums, late fees and other expenses that resulted. Contrary to Defendants' communications, Defendants were not legally authorized to assess and collect these charges and fees.

112. Plaintiff and class members relied on Defendants' representations that the CPI auto insurance charges were lawful and necessary and required to maintain their accounts in good standing and avoid repossession of their vehicles.

113. Defendants knew their unnecessary CPI auto insurance policies were unlawful and their concealment and suppression of materials facts relating to those polices was false, misleading, and unlawful.

114. As a result of Defendants' fraudulent conduct, Plaintiff and members of the Class have been injured in fact and suffered a loss of money or property. Plaintiff and members of the Class paid for the CPI auto insurance policies and other fees as a result of Defendants' conduct.

115. Defendants omitted and concealed material facts, as discussed above, with knowledge of the effect of concealing of these material facts. Defendants knew that by misleading consumers, they would generate higher profits.

116. Plaintiff and members of the Class justifiably relied upon Defendants' knowing, affirmative, and active concealment. By concealing material information about

their scheme to assess undisclosed insurance premium fees on borrowers' accounts,
Defendants intended to induce Plaintiff and members of the Class into believing that they
owed Defendants money that Defendants were not actually entitled. Moreover, in many
instances, the amount necessary to cover the premium and interest for the policy was
automatically deducted from the borrowers' bank account without the borrowers'
knowledge.

117. Defendants acted with malice, oppression, or fraud.

118. As a direct and proximate result of Defendants' conduct and omissions and active concealment of material facts, Plaintiff and each member of the Class has been damaged in an amount according to proof at trial.

PRAYER FOR RELIEF

Plaintiff, and on behalf of himself and all others similarly situated, request the Court to enter judgment against Defendants, as follows:

119. Certifying the Classes, as requested herein, certifying Plaintiff as the representatives of the Classes, and appointing Plaintiff's counsel as counsel for the Classes;

120. Ordering that Defendants are financially responsible for notifying all members of the Classes of the alleged omissions discussed herein;

121. Awarding Plaintiff and the members of the Classes compensatory damages in an amount according to proof at trial;

122. Awarding restitution and disgorgement of Defendants' revenues and/or profits to Plaintiff and members of the Classes;

123. Awarding Plaintiff and the members of the Classes treble damages in an amount according to proof at trial;

124. Awarding declaratory and injunctive relief as permitted by law or equity, including: enjoining Defendants from continuing the unlawful practices as set forth herein, and directing Defendants to identify, with Court supervision, victims of its conduct and pay them restitution and disgorgement of all monies acquired by Defendants by

1 means of any act or practice declared by this Court to be wrongful; 2 125. Ordering Defendants to engage in corrective advertising; 3 126. Awarding interest on the monies wrongfully obtained from the date of 4 collection through the date of entry of judgment in this action; 5 127. Awarding attorneys' fees, expenses, and recoverable costs reasonably 6 incurred in connection with the commencement and prosecution of this action; and 7 128. For such other and further relief as the Court deems just and proper. 8 Dated: July 30, 2017 BARON & BUDD, P.C. 9 10 /s/ Roland Tellis Roland Tellis By: 11 12 Daniel Alberstone (SBN 105275) Roland Tellis (SBN 186269) 13 Mark Pifko (SBN 228412) Jonas P. Mann (SBN 263314) BARON & BUDD, P.C. 14 15910 Ventura Boulevard, Suite 1600 15 Encino, California 91436 Telephone: (818) 839-2333 16 Facsimile: (818) 986-9698 17 Attorneys for Plaintiff Paul Hancock, individually, and on behalf of other 18 members of the public similarly situated 19 20 21 22 23 24 25 26 27 28 22 CLASS ACTION COMPLAINT

	Case 3:17-cv-04324-MEJ Document 1 Filed 07/30/17 Page 24 of 24					
1 2 3	<u>DEMAND FOR JURY TRIAL</u> Plaintiff hereby demands a trial of their claims by jury to the extent authorized by law.					
4 5	Dated: July 30, 2017 BARON & BUDD, P.C.					
6 7	By: <u>/s/ Roland Tellis</u> Roland Tellis					
8 9	Daniel Alberstone (SBN 105275) Roland Tellis (SBN 186269) Mark Pifko (SBN 228412) Jonas P. Mann (SBN 263314) BARON & BUDD, P.C. 15010 Venture Bouleverd, Suite 1600					
10 11	Jonas P. Mann (SBN 263314) BARON & BUDD, P.C. 15910 Ventura Boulevard, Suite 1600 Encino, California 91436					
12 13	Telephone: (818) 839-2333 Facsimile: (818) 986-9698					
14 15	Attorneys for Plaintiff Paul Hancock, individually, and on behalf of other members of the public similarly situated					
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28	23 CLASS ACTION COMPLAINT					

JS-CAND 44 (Rev. 06/17) Case 3:17-cv-04324-MEL Document 1-1 Filed 07/30/17 Page 1 of 2

The JS-CAND 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

[. (a)) PLAINTIFFS	DEFENDA	NTS						
Paul Hancock			Wells Fargo & Company; Wells Fargo Bank, N.A.						
(b)	County of Residence of First Listed Plaintiff Marion County, Indiana (EXCEPT IN U.S. PLAINTIFF CASES)	County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY) San Francisco County, California							
			NOTE: IN LA THE	AND CONDE TRACT OF I	MNATION AND INV	CASES, USE THE LOCATION OF DLVED.	3		
	Attorneys (Firm Name, Address, and Telephone Number) and Tellis, Dan Alberstone, Mark Piłko, Jonas P. Mann; E d, P.C.; 15190 Ventura Blvd., Ste. 1600, Encino, CA 914	Attorneys (If K	Known)						
II.	BASIS OF JURISDICTION (Place an "X" in One Box Only)		TIZENSHIP O Diversity Cases Onl		IPAL P	ARTIES (Place an "X" in One Bo and One Box for Defend		aintiff	
				PTF	DEF		PTF	DEF	
1	U.S. Government Plaintiff 3 Federal Question (U.S. Government Not a Party)	Citize	en of This State	1	1	Incorporated or Principal Place of Business In This State	4	× ⁴	
2	U.S. Government Defendant X 4 Diversity		en of Another State	X ²	2	Incorporated <i>and</i> Principal Place of Business In Another State	5	5	
	(Indicate Citizenship of Parties in Item III)	Citize	en or Subject of a	3	3	Foreign Nation	6	6	

Foreign Country

NATURE OF SUIT (Place an "X" in One Box Only) IV. CONTRACT TORTS FORFEITURE/PENALTY BANKRUPTCY **OTHER STATUTES** 422 Appeal 28 USC § 158 110 Insurance 625 Drug Related Seizure of 375 False Claims Act PERSONAL INJURY PERSONAL INJURY Property 21 USC § 881 120 Marine 423 Withdrawal 28 USC 376 Qui Tam (31 USC 310 Airplane 365 Personal Injury - Product 690 Other \$ 157 § 3729(a)) 130 Miller Act Liability 315 Airplane Product Liability LABOR PROPERTY RIGHTS 400 State Reapportionment 140 Negotiable Instrument 367 Health Care/ 320 Assault, Libel & Slander Pharmaceutical Personal 410 Antitrust 150 Recovery of 330 Federal Employers' 710 Fair Labor Standards Act 820 Copyrights Injury Product Liability 430 Banks and Banking Overpayment Of Liability 720 Labor/Management 830 Patent 368 Asbestos Personal Injury Veteran's Benefits 450 Commerce 340 Marine Relations 835 Patent-Abbreviated New Product Liability 151 Medicare Act 460 Deportation 740 Railway Labor Act 345 Marine Product Liability Drug Application PERSONAL PROPERTY 152 Recovery of Defaulted ¥ 470 Racketeer Influenced & 350 Motor Vehicle 751 Family and Medical 840 Trademark Student Loans (Excludes 370 Other Fraud Corrupt Organizations 355 Motor Vehicle Product Leave Act SOCIAL SECURITY Veterans) 371 Truth in Lending 480 Consumer Credit Liability 790 Other Labor Litigation 153 Recovery of 861 HIA (1395ff) 380 Other Personal Property 490 Cable/Sat TV 360 Other Personal Injury 791 Employee Retirement Overpayment Damage 862 Black Lung (923) Income Security Act 850 Securities/Commodities/ 362 Personal Injury -Medical of Veteran's Benefits 385 Property Damage Product Exchange 863 DIWC/DIWW (405(g)) Malpractice IMMIGRATION 160 Stockholders' Suits Liability 864 SSID Title XVI 890 Other Statutory Actions 190 Other Contract 462 Naturalization CIVIL RIGHTS PRISONER PETITIONS 865 RSI (405(g)) 891 Agricultural Acts Application 195 Contract Product Liability 893 Environmental Matters 440 Other Civil Rights HABEAS CORPUS FEDERAL TAX SUITS 465 Other Immigration 196 Franchise 895 Freedom of Information 441 Voting 463 Alien Detainee Actions 870 Taxes (U.S. Plaintiff or REAL PROPERTY Act 442 Employment 510 Motions to Vacate Defendant) 896 Arbitration 210 Land Condemnation 443 Housing/ Sentence 871 IRS-Third Party 26 USC 899 Administrative Procedure Accommodations 530 General § 7609 220 Foreclosure Act/Review or Appeal of 445 Amer. w/Disabilities-230 Rent Lease & Ejectment 535 Death Penalty Agency Decision Employment 240 Torts to Land OTHER 950 Constitutionality of State 446 Amer. w/Disabilities-Other 245 Tort Product Liability 540 Mandamus & Other Statutes 448 Education 290 All Other Real Property 550 Civil Rights 555 Prison Condition 560 Civil Detainee-Conditions of Confinement V. **ORIGIN** (Place an "X" in One Box Only) Original Removed from Remanded from 5 Transferred from Multidistrict 8 Multidistrict **X** 1 2 3 4 Reinstated or 6 Proceeding State Court Appellate Court Reopened Another District (specify) Litigation-Transfer Litigation-Direct File Cite the U.S. Civil Statute under which you are filing (Do not cite jurisdictional statutes unless diversity): VI. CAUSE OF 28 U.S.C. 1332(d) ACTION Brief description of cause: RICO, UCL, Unjust Enrichment, Fraud VII. **REOUESTED IN** - CHECK IF THIS IS A CLASS ACTION **DEMAND \$** CHECK YES only if demanded in complaint: UNDER RULE 23, Fed. R. Civ. P. JURY DEMAND: × Yes No **COMPLAINT:** VIII. RELATED CASE(S), JUDGE DOCKET NUMBER **IF ANY** (See instructions): **DIVISIONAL ASSIGNMENT (Civil Local Rule 3-2)** IX. (Place an "X" in One Box Only) × SAN FRANCISCO/OAKLAND SAN JOSE EUREKA-MCKINLEYVILLE

SIGNATURE OF ATTORNEY OF RECORD

DATE	07/30/2017	SIGNATURE OF A

/s/ Roland Tellis

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS-CAND 44

Authority For Civil Cover Sheet. The JS-CAND 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I.** a) **Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)."
- **II. Jurisdiction.** The basis of jurisdiction is set forth under Federal Rule of Civil Procedure 8(a), which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.
 - (1) United States plaintiff. Jurisdiction based on 28 USC §§ 1345 and 1348. Suits by agencies and officers of the United States are included here.
 - (2) <u>United States defendant</u>. When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.
 - (3) Federal question. This refers to suits under 28 USC § 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.
 - (4) <u>Diversity of citizenship</u>. This refers to suits under 28 USC § 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity cases.)
- **III. Residence (citizenship) of Principal Parties.** This section of the JS-CAND 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- **IV.** Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
 - (1) Original Proceedings. Cases originating in the United States district courts.
 - (2) <u>Removed from State Court</u>. Proceedings initiated in state courts may be removed to the district courts under Title 28 USC § 1441. When the petition for removal is granted, check this box.
 - (3) <u>Remanded from Appellate Court</u>. Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.
 - (4) <u>Reinstated or Reopened</u>. Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.
 - (5) <u>Transferred from Another District</u>. For cases transferred under Title 28 USC § 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
 - (6) <u>Multidistrict Litigation Transfer</u>. Check this box when a multidistrict case is transferred into the district under authority of Title 28 USC § 1407. When this box is checked, do not check (5) above.
 - (8) <u>Multidistrict Litigation Direct File</u>. Check this box when a multidistrict litigation case is filed in the same district as the Master MDL docket.

Please note that there is no Origin Code 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statute.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. <u>Example</u>: U.S. Civil Statute: 47 USC § 553. <u>Brief Description</u>: Unauthorized reception of cable service.
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Federal Rule of Civil Procedure 23.

Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.

- VIII. Related Cases. This section of the JS-CAND 44 is used to identify related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.
- **IX.** Divisional Assignment. If the Nature of Suit is under Property Rights or Prisoner Petitions or the matter is a Securities Class Action, leave this section blank. For all other cases, identify the divisional venue according to Civil Local Rule 3-2: "the county in which a substantial part of the events or omissions which give rise to the claim occurred or in which a substantial part of the property that is the subject of the action is situated."

Date and Attorney Signature. Date and sign the civil cover sheet.