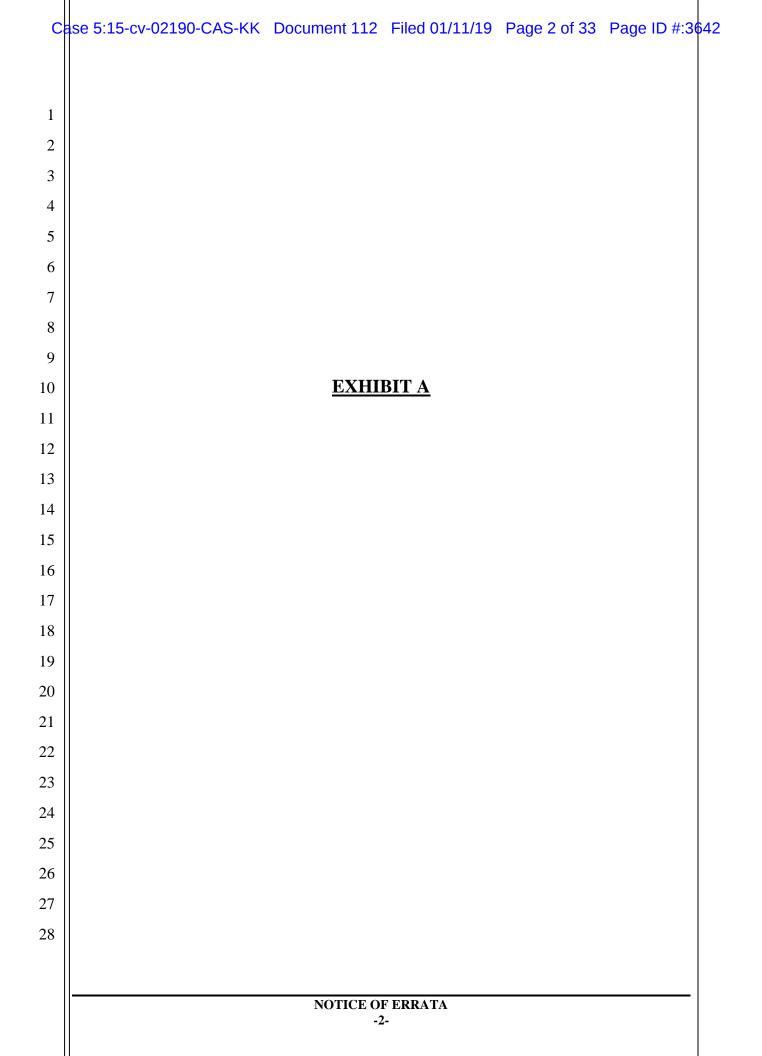
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| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8 | Todd M. Friedman (SBN 216752)<br>Adrian R. Bacon (SBN 280332)<br>LAW OFFICES OF TODD M. FRIEDMAN, P.C.<br>21550 Oxnard St., Suite 780<br>Woodland Hills, CA 91367<br>Phone: 877-206-4741<br>Fax: 866-633-0228<br>tfriedman@ toddflaw.com<br>abacon@ toddflaw.com<br>Attorneys for Plaintiff |  |
| 8<br>9                               | UNITED STATES DISTRICT COURT<br>CENTRAL DISTRICT OF CALIFORNIA  |  |
| 10<br>11                             | ALFRED ZAKLIT AND JESSY<br>ZAKLIT, individually and on behalf of<br>all others similarly situated,<br>Case No: 5:15-CV-02190-CAS-KK   |  |
| 12                                   | )<br>Plaintiffs,  |  |
| 13                                   | vs. NOTICE OF ERRATA  |  |
| 14<br>15                             | NATIONSTAR MORTGAGE LLC and<br>DOES 1 through 10, inclusive, and each<br>of them,   |  |
| 16<br>17                             | Defendants.   |  |
| 18                                   |   |  |
| 19                                   | PLEASE TAKE NOTICE that Document [107] of the Case Docket,  |  |
| 20                                   | Plaintiff's Notice of Motion and Motion for Preliminary Approval of Class   |  |
| 21                                   | Settlement and Certification of Settlement Class contains an error on page 2, line  |  |
| 22                                   | 6. It should read "February 25, 2019."  |  |
| 23                                   | Attached hereto as EXHIBIT A is the corrected document.   |  |
| 24                                   | Respectfully Submitted this 11th day of January, 2019.  |  |
| 25                                   | LAW OFFICES OF TODD M. FRIEDMAN, P.C.   |  |
| 26                                   | By: <u>/s/ Todd M. Friedman</u>   |  |
| 27                                   | Todd M. Friedman<br>Law Offices of Todd M. Friedman   |  |
| 28                                   | Attorney for Plaintiff  |  |
|                                      | NOTICE OF ERRATA  |  |
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| 10                                   | ALFRED ZAKLIT AND JESSY<br>ZAKLIT, individually and on behalf of | Case No 5:15-CV-02190-CAS-KK  |
| 11                                   | all others similarly situated,                                   | CLASS ACTION  |
| 12                                   | Plaintiffs,  |   |
| 13                                   | VS.  | PLAINTIFF'S NOTICE OF   |
| 14                                   | NATIONSTAR MORTGAGE LLC<br>and DOES 1 through 10, inclusive, and | MOTION & MOTION FOR<br>PRELIMINARY APPROVAL OF                          |
| 15                                   | each of them,  | CLASS SETTLEMENT AND  |
| 16                                   | Defendants.  | CERTIFICATION OF<br>SETTLEMENT CLASS                                    |
| 17                                   |  |   |
| 18                                   |  | Assigned to the Hon Christina A. Snyder                                 |
| 19                                   |  | Date: February 25, 2019   |
| 20                                   |  | Time: 10:00 A.M.  |
| 21                                   |  | Place: Courtroom 8D<br>Judge: Hon. Christina A. Snyder                  |
| 22                                   |  | Juuge. 11011. Chilistina A. Shyuti                                      |
| 23                                   |  | [Filed Concurrently with<br>Declaration of Todd M. Eriodman:            |
| 24                                   |  | Declaration of Todd M. Friedman;<br>Declarations OF Alfred and Jessy    |
| 25                                   |  | Zaklit; Declaration of Cameron  |
| 26                                   |  | Azari; Proposed Order]  |
| 27                                   |  |   |
| 28                                   |  |   |
|                                      |  | ION FOR PRELIMINARY APPROVAL OF CLASS<br>FIFICATION OF SETTLEMENT CLASS |

# **TO ALL PARTIES AND TO THEIR ATTORNEYS OF RECORD:**

PLEASE TAKE NOTICE that on Monday, February 25, 2019 at 10:00 a.m., before the United States District Court, Central District of California, Courtroom 8D, 350 W. 1st Street, Los Angeles, California 90012 (5th Floor) plaintiffs Alfred and Jessy Zaklit ("Plaintiffs") will move this Court for an order granting preliminary approval of the class action settlement and certification of the settlement class as detailed in Plaintiff's Memorandum of Points and Authorities.

This Motion is based upon this Notice, the accompanying Memorandum of
Points and Authorities, the declarations and exhibits thereto, the Complaint, all
other pleadings and papers on file in this action, and upon such other evidence and
arguments as may be presented at the hearing on this matter.

Date: January 11, 2019

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# The Law Offices of Todd M. Friedman, PC

By: <u>/s/ Todd M. Friedman</u> Todd M. Friedman Attorneys for Plaintiffs

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| 2        |  |
| 3        |  |
| 4        | <b>CERTIFICATION OF COMPLIANCE WITH LOCAL RULE 7-3</b>   |
| 5        | Plaintiff's counsel certifies that prior to filing the instant motion, the parties,  |
| 6        | through counsel, met and conferred pertaining to the subject matter of the instant   |
| 7        | motion. Defendants do not oppose this motion.  |
| 8        |  |
| 9<br>10  | Date: January 11, 2019The Law Offices of Todd M.Friedman, PC   |
| 10<br>11 |  |
| 11<br>12 | By: <u>/s/ Todd M. Friedman</u><br>Todd M. Friedman  |
| 12<br>13 | Attorneys for Plaintiffs   |
| 13<br>14 |  |
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|          | PLAINTIFFS' NOTICE OF MOTION & MOTION FOR PRELIMINARY APPROVAL OF CLASS<br>Action Settlement and Certification of Settlement Class |

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### **MEMORANDUM OF POINTS & AUTHORITIES**

### I. <u>INTRODUCTION</u>

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Plaintiffs Aldred and Jessy Zaklit (hereinafter "Plaintiffs", "Zaklits" or "Class 4 Representatives"), individually and on behalf of the "Settlement Class" (as defined 5 below), hereby submits this motion for preliminary approval of a proposed 6 settlement of this action (the "Litigation") and of certification of the proposed 7 settlement class. Defendant Nationstar Mortgage LLC, Inc. (hereinafter referred to 8 as "Nationstar" or "Defendant") does not oppose Plaintiffs' motion (Plaintiffs and 9 Defendants shall collectively be referred to as the "Parties"). The terms of the 10 Settlement are set forth in the Settlement Agreement and Release (hereinafter the 11 "Settlement").<sup>1</sup> See Declaration of Todd M. Friedman ("Friedman Decl.), ¶ 12, Ex. 12 13 A.

The proposed Settlement resulted from the Parties' participation in an all-day 14 mediation session before the Honorable Louis M. Meisienger (Ret.) of Signature 15 Resolution and subsequent settlement discussions. The Settlement provides for a 16 substantial financial benefit to the Class Members. The Settlement Class consists of 17 all individuals who, from October 23, 2014 to May 1, 2016, while physically present 18 in California and using a cellular device with a California area code, participated for 19 the first time in an outbound telephone conversation with a representative of 20 Defendant or its agent who were recording the conversation, without first informing 21 the individual that the conversation was being recorded. The Settlement Class 22 comprises approximately 44,000 individuals. 23

The compromise Settlement reached with the guidance of Judge Meisienger will create a Settlement Fund to be established by Defendant in the amount of \$6,500,000. The amount of the Settlement Fund shall not be reduced as a result of

<sup>&</sup>lt;sup>1</sup> Unless otherwise specified, capitalized terms used in this memorandum are intended to have the same meaning ascribed to those terms in the Agreement. PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

any member(s) of the Settlement Class electing to opt out or be excluded from the 1 2 Settlement or for any other reason. The Settlement Fund will pay for a Settlement Administrator, Epiq Systems, Inc., which will be responsible for providing notice to 3 the Settlement Class, providing notice of this proposed settlement pursuant to and in 4 accordance with 28 U.S.C. § 1715 (the "Class Action Fairness Act" or "CAFA") (at 5 Nationstar's election), providing and disbursing settlement checks to Class Members 6 who submit a claim form and who do not opt-out, creating and maintaining a 7 Settlement Website, maintaining a toll-free telephone number, preparing an Opt-Out 8 List, preparing a list of persons submitting objections to the settlement and acting as 9 10 a liaison between Class Members and the Parties regarding the settlement. Settlement members who submit a timely and valid Claim Form and do not opt-out 11 will receive a pro rata share of the Settlement Fund in the form of a check (after any 12 13 attorneys' fees and costs awarded by the Court, any Service Award to Class Representative, and any costs of claims administration are deducted from the 14 15 Settlement Fund). Plaintiffs Alfred and Jessy Zaklit will each receive a Service Award of \$10,000.00 (subject to Court approval) for bringing and litigating this 16 action. Class Counsel will request an attorneys' fee reimbursement award of \$ (i.e., 17 33% of the total settlement amount) and litigation costs (not to exceed \$100,000), 18 subject to Court approval, to be paid out of the Settlement Fund. Any unclaimed 19 20 funds from uncashed settlement checks, including settlement checks to Class Members who submit valid claim forms but whose current valid address could not 21 be determined shall be delivered to a *cy pres* recipient. This *cy pres* payment from 22 the Settlement Fund is after all settlement costs and direct payments to the 23 Settlement Class are paid. 24

In consideration for the Settlement Fund, Plaintiffs, on behalf of the proposed
Settlement Class (the "Class"), will dismiss the Litigation and unconditionally
release and discharge Defendants and other Released Parties from all claims relating
to the Litigation.

PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

While Plaintiffs are confident of a favorable determination on the merits, they 1 2 have determined that the proposed Settlement provides significant benefits to the Settlement Class and is in the best interests of the Settlement Class. Plaintiffs also 3 believe that the Settlement is appropriate because Plaintiffs recognize the expense 4 and amount of time required to continue to pursue the Litigation, as well as the 5 uncertainty, risk, and difficulties of proof inherent in prosecuting such claims. 6 Similarly, as evidenced by the Settlement, Nationstar believes that it has substantial 7 and meritorious defenses to Plaintiffs' claims, but has determined that it is desirable 8 to settle the Litigation on the terms set forth in the Settlement. 9

Plaintiffs believe that the proposed Settlement satisfies all of the criteria for
preliminary approval. Accordingly, Plaintiffs move this Court for an order
preliminarily approving the proposed Settlement, provisionally certifying the
Settlement Class pursuant to Federal Rule of Civil Procedure 23(b)(3) ("Rule
23(b)(3)") and Rule 23(e) for settlement purposes, directing dissemination of Class
Notice, and scheduling a Final Approval Hearing.

- 16 II. <u>State</u>
- 17

# STATEMENT OF FACTS

# A. <u>Factual Background</u>

Nationstar is a leading provider of home mortgages. Plaintiffs' operative 18 Complaint alleges that Nationstar violated The California Invasion of Privacy Act, 19 Cal. Penal Code § 630 et seq. ("IPA") during every outgoing call, by recording 20 consumers' communications without telling them they are doing so at the outset of 21 the conversation. Plaintiffs contend they and the Class are entitled to statutory 22 damages pursuant to the IPA. Defendant has vigorously denied and continue to deny 23 that it violated the IPA, and denies all charges of wrongdoing or liability asserted 24 against them in the Action. 25

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## B. <u>Proceedings to Date</u>

Plaintiff's Complaint was filed on October 23, 2015, alleging violations of
the IPA. Plaintiffs' claims stemmed from a recorded phone calls made by
PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

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Defendant that took place In October and November of 2014. The Parties engaged 1 2 in written discovery. Defendant produced all policies and procedures relating to recording practices, advisory practices, training for representatives, call scripts, 3 and IVR automated messages, as well as all documents relating to Plaintiff's 4 collections file. 5

Plaintiff moved to compel further production of documents comprising of 6 two categories: 1) the outbound dial list showing all recorded calls placed by 7 Defendants; and 2) recordings of California area code calls with Defendants during 8 the class period alleged in the Complaint. Thereafter, both parties entered into an 9 10 agreement regarding discovery and Plaintiffs withdrew their Motion to Compel. Plaintiffs filed for Certification on July 24, 2017. During the pendency of 11 certification, the Parties attended mediation which was unsuccessful. Thereafter, 12 13 the Class was certified.

Defendants then sought an appeal under Rule 23(f), premised largely on 14 Maghen v. Quicken Loans Inc., 680 F. App'x 554 (9th Cir. 2017), which was denied 15 by the Ninth Circuit. Thereafter Plaintiffs filed a Motion for Approval of Class 16 Notice Plan, which was also approved by the Court. 17

The Parties attended a second mediation with the Hon. Louis M. Meisinger, 18 Ret. of Signature Resolution on April 27, 2018. The Parties did not resolve the case 19 20 at the mediation on April 27, 2018, but subsequently resolved the matter a few 21 months later thereafter via Judge Meisienger. Through his guidance, this Settlement was reached. See Friedman Decl, ¶¶ 12. As set forth below, Plaintiff respectfully requests that the Court approve the Settlement. 23

C. Statement of Facts

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The Settlement Class a.

**The Settlement Class** 

"All individuals who, from October 23, 2014 to May 1, PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT 2016, while physically present in California and using a cellular device with a California area code, participated for the first time in an outbound telephone conversation with a representative of Defendant or its agent who were recording the conversation without first informing the individual that the conversation was being recorded.

" (Agreement § 2.1)

8 Based on data by Nationstar and its counsel, the number of unique cell phone
9 numbers called is approximately 44,000. This data was confirmed by Plaintiff via
10 voluminous discovery.

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# 2. <u>Settlement Payment</u>

12 Under the Proposed Settlement, Defendants agree to establish a Settlement
13 Fund in the amount of \$6,500,000 (Agreement § 4.1, p. 7) in order to fund the
14 following:

15 (1) providing notice to Class Members; (2) providing settlement checks to Class 16 Members entitled to receive a settlement check; (3) creating and maintaining the 17 Settlement Website; (4) maintaining a toll-free telephone number; (5) providing 18 CAFA notice (Agreement § 8.3, p. 9) (6) to pay the proposed \$10,000 Service 19 Awards to the Plaintiffs (Agreement § 7, p.9); and (7) payment of the proposed 20 Attorneys' Fees of \$2,145,000 (33% of the Settlement Fund) and litigation costs of 21 up to \$100,000 (Agreement § 6, p. 8). See Friedman Decl, ¶¶ 28-9. Any funds 22 remaining after payment of all settlement costs and Payments to the Settlement 23 Class shall be paid to a recipient to be selected by the Court.

The amount of the Settlement Fund shall not be reduced as a result of any
member(s) of the Settlement Class electing to opt out or be excluded from the
Settlement or for any other reason. (Agreement § 4.4, p. 7.)

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## 3. Monetary Benefit to Class Members and Class Notice

The Settlement Agreement provides for \$6,500,000 in cash benefits (minus PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

Settlement Costs, attorney's fees, and litigation costs) to Class Members on a pro 1 2 rata basis after the claims period. There are approximately 44,000 Class Members with unique cell phone numbers were called by Nationstar. The Claims 3 Administrator will provide notice first via First Class U.S. Mail within 30 days of 4 the Preliminary Approval Order. (Agreement § 9.1.4, p. 10.) Claims Forms will 5 also be available on the Settlement Website and online Claim Forms. The Settlement 6 Website will be maintained for at least 180 days. (Agreement § 9.2.2, p. 10). There 7 will be Publication Notice and banner advertising on the Internet. (Agreement § 9.3, 8 p. 10). 9

The Claims Period will commence after the entry of the Preliminary Approval
Order and this Claims Period will remain open to all Class Members to: submit a
Claim by the last date of the 90-day "Claim Period", which will be 120 days
following entry for the Preliminary Approval Order. (Agreement § 10.2.1, p. 11);
Class Members who Opt Out, must postmark before the Objection Deadline, which
will be 130 days following entry for the Preliminary Approval Order (Agreement §
11.1, pp. 11-12); and the deadline to Opt Out and Object will also be 130 days
following entry for the Preliminary Approval Order (Agreement § 12.1, pp. 12-13).

The Class Members who file a Claims Form and do not Opt Out and/or Object will each receive a pro-rata share. After fees, costs and administration expenses, it is estimate there will be at least \$4,035,00.00 for the Settlement Class to be distributed pro-rata. If each and every 44,000 Class Member filed a Claims Form and did not Opt Out or Object, then they would receive approximately \$92.00. If 6,000 Class Members filed Claims Forms, they would receive approximately \$673.00 each. If 2,500 Class Members filed Claims Forms, they would receive approximately \$1,614 each.

## 4. <u>Scope of Release</u>

27 The scope of the release by all Settlement Class Members who do not request
28 exclusion includes any and all claims against the Released Parties arising out of the PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

recording phone calls by Nationstar to mobile phone numbers during the Class
Period. (Agreement §§ 1.25, 1.26, 1.27 and 16, pp. 4 and 16). The release covers
known and unknown claims in connection with the Nationstar phone calls during the
Class Period. There is a release of unknown claims pursuant to California Civil
Code § 1542 insofar as the claims relate to the subject matter of this Action, i.e. the
recording of telephone calls to cell phone subscribers by Nationstar. Friedman
Decl. Ex. A at § 16.2. P. 17

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### 5. <u>Opportunity to Opt Out and Object</u>

9 As explained before, Class Members who Opt Out, must postmark before the 10 Objection Deadline, which will be 130 days following entry for the Preliminary Approval Order (Agreement § 11, pp. 12-13); and the deadline to Opt Out and 11 Object will also be 130 days following entry for the Preliminary Approval Order 12 13 (Agreement § 12, p. 13). Any Settlement Class Member who does not opt out and objects to the proposed settlement must mail his or her objection(s) in writing to the 14 15 Court. To be considered timely, an Objection must be postmarked on or before the Opt-Out and Objection Deadline specified on the Settlement Website, which will be 130 days following entry for the Preliminary Approval Order. (Id.) Any Objection must set for the name and case number of this matter, the objecting Settlement Class Member's name, address, telephone number and all arguments, citations and evidence supporting the objection. Furthermore, the Objection shall include: whether the objector intends to appear at the hearing, with or without counsel (Id.)

### 6. <u>Payment of Notice and Administrative Costs</u>

After final judgment is issued, Nationstar will make a single payment of \$6,500,000 into an escrow account held by the Settlement Administrator. (Agreement § 4, pp. 7-8). The Settlement Administrator will use these funds to administer all costs of the settlement, including providing Class Notice, providing CAFA notice, maintaining the website and toll free number and arranging for PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

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payments to Class Members. (Id.) The funds shall also be used to cover Attorneys' 1 2 Fee Award to Class Counsel and the Service Award to plaintiffs Alfred and Jessy Zaklit. (Id.) 3

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### **Class Counsel's Application for Attorneys' Fees, Costs and** 8. **Expenses**

**Class Representative's Application for Service Award** 

The proposed Settlement contemplates that Class Counsel will request a

Service Award in the amount of \$10,000 to be distributed to each Class

Representative, subject to Court approval. Nationstar has agreed not to oppose the

request as long as it is not greater than \$10,000 per Plaintiff. (Agreement § 7, p. 9).

The proposed Settlement contemplates that Class Counsel shall be entitled to apply to the Court for an award of attorneys' fees in the amount of \$2,145,000 (33% 13 of the Settlement Fund) and litigation costs of less than \$100,000. (Agreement § 6, Pursuant to the proposed Settlement, Nationstar will not oppose the p. 8. 14 15 application, as long as it does not exceed this stated amount. (Id.)

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#### 9. Cy Pres Distribution.

Under the proposed Settlement, any funds remaining after payment of all settlement costs and Payments to the Settlement Class shall be paid to a cy pres 18 (Agreement § 15.6, p.16). Plaintiff proposes The Public Justice recipient. Foundation, but are open to Suggestions from the Defendant Since, the distribution 20 is pro-rata for those who file Claims Forms, this cy pres distribution is not expected to be substantial.

III. ARGUMENT

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### The Legal Standards for Preliminary Approval of a Class Action A. <u>Settlement</u>

26 A class action may not be dismissed, compromised or settled without the 27 approval of the court. Fed. R. Civ. Proc. 23(e). Judicial proceedings under Rule 23 have led to a defined procedure and specific criteria for settlement approval in class 28 PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

action settlements, described in the Manual for Complex Litigation (Fourth) (Fed. 1 2 Judicial Center 2004) ("Manual") § 21.63, et seq., including preliminary approval, dissemination of notice to class members, and a fairness hearing. Manual. 3 §§ 21.632, 21.633, 21.634. The purpose of the Court's preliminary evaluation of the 4 settlement is to determine whether it is within the "range of reasonableness," and 5 thus whether notice to the class of the terms and conditions of the settlement, and 6 the scheduling of a formal fairness hearing, are worthwhile. See 4 Herbert B. 7 Newberg, Newberg on Class Actions § 11.25 et seq., and § 13.64 (4th ed. 2002 and 8 Supp. 2004) ("Newberg"). The Court is not required to undertake an in-depth 9 10 consideration of the relevant factors for final approval. Instead, the "judge must make a preliminary determination on the fairness, reasonableness, and adequacy of 11 the settlement terms and must direct the preparation of notice of the certification, 12 proposed settlement, and date of the final fairness hearing." Manual, § 21.632 (4th 13 ed. 2004). 14

15 As a matter of public policy, settlement is a strongly favored method for resolving disputes. See Utility Reform Project v. Bonneville Power Admin., 869 F.2d 16 437, 443 (9th Cir. 1989). This is especially true in class actions such as this. See 17 Officers for Justice v. Civil Service Comm'n, 688 F.2d 615 (9th Cir. 1982). As a 18 result, courts should exercise their discretion to approve settlements "in recognition" 19 of the policy encouraging settlement of disputed claims." In re Prudential Sec. Inc. 20 Ltd. Partnerships Litig., 163 F.R.D. 200, 209 (S.D.N.Y. 1995). 21 To make the preliminary fairness determination, courts may consider several relevant factors, 22 including "the strength of the plaintiff's case; the risk, expense, complexity, and 23 likely duration of further litigation; the risk of maintaining class action status through 24 trial; the amount offered in settlement; the extent of discovery completed and the 25 26 stage of the proceedings; [and] the experience and views of counsel ....." See Hanlon v. Chrysler Corp., 150 F.3d 1011, 1026 (9th Cir. 1998) ("Hanlon"). 27 Furthermore, courts must give "proper deference to the private consensual decision 28 PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

of the parties," since "the court's intrusion upon what is otherwise a private 1 2 consensual agreement negotiated between the parties to a lawsuit must be limited to the extent necessary to reach a reasoned judgment that the agreement is not the 3 product of fraud or overreaching by, or collusion between, the negotiating parties, 4 5 and that the settlement, taken as a whole, is fair, reasonable and adequate to all concerned." Id. at 1027. 6

Preliminary approval does not require the Court to make a final determination 7 that the settlement is fair, reasonable, and adequate. Rather, that decision is made 8 only at the final approval stage, after notice of the settlement has been given to the 9 10 class members and they have had an opportunity to voice their views of the settlement or to exclude themselves from the settlement. See 5 James Wm. Moore, 11 Moore's Federal Practice - Civil § 23.165[3] (3d ed.). Thus, in considering a 12 potential settlement, the Court need not reach any ultimate conclusions on the issues 13 of fact and law which underlie the merits of the dispute, West Va. v. Chas. Pfizer & 14 15 *Co.*, 440 F.2d 1079, 1086 (2d Cir. 1971), and need not engage in a trial on the merits, Officers for Justice v. Civil Service Comm'n, 688 F.2d at 625. Preliminary approval 16 is merely the prerequisite to giving notice so that "the proposed settlement . . . may 17 be submitted to members of the prospective class for their acceptance or rejection." 18 Philadelphia Hous. Auth. v. Am. Radiator & Standard Sanitary Corp., 323 F. Supp. 19 364, 372 (E.D. Pa. 1970). 20

Preliminary approval of the settlement should be granted if, as here, there are 21 no "reservations about the settlement, such as unduly preferential treatment of class 22 representatives or segments of the class, inadequate compensation or harms to the 23 classes, the need for subclasses, or excessive compensation for attorneys." Manual 24 25 for Complex Litigation § 21.632, at 321 (4th ed. 2004).

Furthermore, the opinion of experienced counsel supporting the settlement is 26 entitled to considerable weight. See., e.g., Kirkorian v. Borelli, 695 F.Supp. 446 28 (N.D. Cal. 1988) (opinion of experienced counsel carries significant weight in the PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

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court's determination of the reasonableness of the settlement); Boyd v. Bechtel 1 Corp., 485 F. Supp. 610, 622 (N.D. Cal. 1979) (recommendations of plaintiffs' 2 counsel should be given a presumption of reasonableness). 3

The decision to approve or reject a proposed settlement "is committed to the 4 sound discretion of the trial judge[.]" See Hanlon, 150 F.3d at 1026. This discretion 5 is to be exercised "in light of the strong judicial policy that favors settlements, 6 particularly where complex class action litigation is concerned," which minimizes 7 substantial litigation expenses for both sides and conserves judicial resources. See 8 Linney v. Cellular Alaska P'ship, 151 F.3d 1234, 1238 (9th Cir. 1998) (quotations 9 omitted). 10

Based on these standards, Plaintiffs respectfully submit that, for the reasons 11 detailed below, the Court should preliminarily approve the proposed Settlement as fair, reasonable and adequate.

### Liability is Highly Contested and Both Sides Face Significant B. **Challenges in Litigating this Case**

Defendant Nationstar has vigorously contested the claims asserted by Plaintiffs in this Litigation, which has been ongoing for approximately three years. While both sides strongly believed in the merits of their respective cases, there are risks to both sides in continuing the Litigation. See Friedman Decl, ¶ 11. In considering the Settlement, Plaintiffs and Class Counsel carefully balanced the risks of continuing to engage in protracted and contentious litigation against the benefits to the Class. As a result, Class Counsel supports the Settlement and seek its Preliminary Approval. See Friedman Decl, ¶ 11.

Similarly, Nationstar believes that it has strong and meritorious defenses not only to the action as a whole, but also as to class certification and the amount of damages sought.

The negotiated Settlement reflects a compromise between avoiding that risk and the risk that the class might not recover. Because of the costs, risks to both PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

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sides, and delays of continued litigation, the Settlement presents a fair and reasonable alternative to continuing to pursue the Litigation.

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# C. <u>Defendant's Agreement to Finance the Common Benefit Fund</u> <u>Provides a Fair and Substantial Benefit to the Class</u>

As set forth above, Defendant has agreed to pay \$6,500,000 to fund the
settlement, which includes notice and claims administration costs, creating and
maintaining a Settlement Website and toll free number, providing CAFA notice, an
Service Award to Plaintiffs Alfred and Jessy Zaklit in the amount of \$10,000 each,
and attorneys' fees in the amount of \$2,145,000 and reimbursement of litigation
costs of up to \$100,000 (actual costs to date are approximately \$23,616.02). See *Friedman Decl*, ¶ 28-29.

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# D. <u>The Settlement was Reached as the Result of Arms-Length</u> <u>Negotiation, Without Collusion, with the Assistance of the</u> <u>Mediator</u>

The proposed Settlement is the result of intensive arms-length negotiation, 15 two mediations, including an all-day mediation session before the Hon. Louis 16 Meisinger, Ret. of Signature Resolution on April 27, 2018. The Parties did not 17 resolve the case at the mediation on April 27, 2018, but subsequently resolved the 18 matter shortly thereafter with the assistance of Judge Meisinger. See Friedman 19 20 Decl, ¶ 10. Class Counsel are satisfied that the information provided about the number of cell phones called and recorded is accurate, as it was authenticated via 21 The time and effort spent examining and investigating the claims 22 discovery. militate in favor of preliminary approval of the proposed Settlement, as the process 23 strongly indicates that there was no collusion. See In re Wireless Facilities, Inc. 24 Sec. Litig. II, 253 F.R.D. 607, 610 (S.D. Cal. 2008) ("Settlements that follow 25 sufficient discovery and genuine arms-length negotiation are presumed fair."). 26

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# E. <u>The Experienced Counsel Have Determined that the Settlement is</u> Appropriate and Fair to the Class

PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

The Parties are represented by counsel experienced in complex class action
 litigation. Class Counsel has extensive experience in class actions, as well as
 particular expertise in class actions relating to consumer protection, including
 actions under the IPA . *See Friedman Decl*, ¶¶ 48-52 Class Counsel believe that
 under the circumstances, the proposed Settlement is fair, reasonable and adequate
 and in the best interests of the Class Members. *See Friedman Decl*, ¶ 44.

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# F. <u>The Court Should Preliminarily Certify the Class for Purposes of</u> <u>Settlement</u>

9 Courts have long acknowledged the propriety of class certification for 10 purposes of a class action settlement. See In re Wireless Facilities, 253 F.R.D. at 610 ("Parties may settle a class action before class certification and stipulate that a 11 defined class be conditionally certified for settlement purposes"). Certification of a 12 13 class for settlement purposes requires a determination that certain requirements of Rule 23 are met. *Id.* As explained below, class certification is appropriate here 14 15 because the Proposed Settlement meets the requirements of Rule 23(a) and Rule 23(b)(3) for settlement purposes. 16

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## G. <u>The Proposed Class is Numerous.</u>

Class certification under Rule 23(a)(1) is appropriate where a class contains 18 so many members that joinder of all would be impracticable. "Impracticability does 19 not mean 'impossibility,' but only the difficulty or inconvenience of joining all 20 members of the class." Harris v. Palm Springs Alpine Estates, Inc., 329 F.2d 909, 21 913-14 (9th Cir. 1964) (citation omitted). Here, the Settlement Class consists of 22 approximately 44,000 people that were called by Nationstar during the Class Period. 23 Thus, the proposed Class is sufficiently numerous for purposes of certifying a 24 settlement class. 25

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# H. <u>The Commonality Requirement is Satisfied, Because Common</u> Questions of Law and Fact Exist.

The commonality requirement is met if there are questions of law and fact PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

common to the class. *Hanlon*, 150 F.3d at 1019 ("The existence of shared legal
issues with divergent legal factual predicates is sufficient, as is a common core of
salient facts coupled with disparate legal remedies within the class."). Here, for
purposes of settlement, the proposed Class Members' claims stem from the same
factual circumstances, specifically that Nationstar allegedly placed cellular
telephone calls to class members and allegedly did not timely inform them that the
calls were being recorded.

8 Plaintiffs' claims also present questions of law that are common to all
9 members of the Class for settlement purposes, including: (1) whether Nationstar
10 violated the IPA. The Settlement Class Members all seek the same remedy. Under
11 these circumstances, the commonality requirement is satisfied for purposes of
12 certifying a settlement class. *See Hanlon*, 150 F. 3d at 1019-20.

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## I. <u>The Typicality Requirement is Met.</u>

The typicality requirement is met if the claims of the named representatives 14 are typical of those of the class, though "they need not be substantially identical." 15 Hanlon, 150 F.3d at 1020. For purposes of settlement, Plaintiffs' claims are typical 16 of the class because they arise from the same factual basis – calls were made to 17 Plaintiff's cell phone and were recorded – and are based on the same legal theory – 18 the calls allegedly violated the IPA. See Wehner v. Syntex Corp., 117 F.R.D. 641, 19 20 644 (N.D. Cal. 1987). The Class Representatives claim that they were contacted by Nationstar on their cellular telephones and that Nationstar did not timely disclose 21 that the call was being recorded. Accordingly, the Class Representatives' claims 22 are typical of those of the Settlement Class. Thus, the typicality requirement is 23 satisfied for purposes of certifying a settlement class. 24

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J.

## The Adequacy Requirement is Satisfied.

Rule 23(a)(4) is satisfied if "the representative parties will fairly and
adequately protect the interests of the class." Fed. R. Civ. P. 23(a)(4). The Court
must measure the adequacy of representation by two standards: "(1) Do the PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

representative plaintiffs and their counsel have any conflicts of interest with other
 class members, and (2) will the representative plaintiffs and their counsel prosecute
 the action vigorously on behalf of the class?" *In re Wireless Facilities*, 253 F.R.D.
 at 611 (quoting *Staton v. Boeing Co.*, 327 F.3d 938, 958 (9th Cir. 2003)).

Plaintiffs and Class Counsel have no conflicts of interest with other 5 Settlement Class Members because, for purposes of the Settlement, Plaintiffs' 6 claims are typical of those of other Settlement Class Members. In addition, 7 Plaintiffs and Class Counsel have been prosecuting this Litigation vigorously on 8 behalf of the Class. Plaintiffs and Settlement Class Members share the common 9 10 goal of protecting and improving consumer and privacy rights throughout the nation, and there is no conflict among them. Class Counsel have extensive 11 experience in consumer litigation, including the prosecution of class actions seeking 12 13 to protect privacy and consumer rights, including IPA actions. Class Counsel is qualified to represent the interests of the Class. Rule 23(a)(4) is therefore satisfied 14 15 for purposes of certifying a settlement class.

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# K. <u>Common Questions Predominate, Sufficient to Certify a Class for</u> <u>Settlement Purposes Only.</u>

Class certification under Rule 23(b)(3) is appropriate where "questions of law 18 or fact common to class members predominate over any questions affecting only 19 individual members." Fed. R. Civ. P. 23(b)(3). The inquiry focuses on whether the 20 class is "sufficiently cohesive to warrant adjudication by representation." Local 21 Joint Exec. Bd. of Culinary/Bartender Trust Fund v. Las Vegas Sands, Inc., 244 F.3d 22 1152, 1162 (9th Cir. 2001). Central to this question is "the notion that the 23 adjudication of common issues will help achieve judicial economy." Zincser v. 24 Accufix Research Institute, Inc., 253 F.3d 1188, 1189 (9th Cir. 2001) (citation 25 omitted), amended, 273 F. 3d 1266 (9th Cir. 2001). 26

27 Here the central inquiry for purposes of the Proposed Settlement is whether
28 Nationstar violated the IPA by calling the cellular phones of Class Members and PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

not timely disclosing that the calls were being recorded. "When common questions
 present a significant aspect of the case and they can be resolved for all members of
 the class in a single adjudication, there is clear justification for handling the dispute
 on a representative rather than on an individual basis." *Hanlon*, 150 F.3d at 1022.

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# L. <u>Class Treatment for Settlement Purposes is Superior to Individual</u> <u>Resolutions.</u>

To determine whether the superiority requirements of Rule 23(b)(3) are 7 satisfied, a court must compare a class action with alternative methods for 8 adjudicating the parties' claims. Lack of a viable alternative to a class action 9 10 necessarily means that a class action satisfies the superiority requirement. "[I]f a comparable evaluation of other procedures reveals no other realistic possibilities, 11 [the] superiority portion of Rule 23(b)(3) has been satisfied." Culinary/Bartenders 12 13 Trust Fund, 244 F.3d at 1163. See also, Valentino v. Carter-Wallace, 97 F.3d 1227, 1235-36 (9th Cir. 1996) ("a class action is a superior method for managing litigation 14 if no realistic alternative exists"). 15

Consideration of the factors listed in Rule 23(b)(3) supports the conclusion 16 that, for purposes of a settlement class, certification is appropriate. Ordinarily, these 17 factors are (A) the interest of members of the class in individually controlling the 18 prosecution or defense of separate actions; (B) the extent and nature of any litigation 19 concerning the controversy already commenced by or against members of the class; 20 (C) the desirability or undesirability of concentrating the litigation of the claims in 21 the particular forum; and (D) the difficulties likely to be encountered in the 22 management of a class action. Fed. R. Civ. P. 23(b)(3). 23

However, when a court reviews a class action settlement, the fourth factor
does not apply. In deciding whether to certify a settlement class action, a district
court "need not inquire whether the case, if tried, would present intractable
management problems." *Amchem Prods. Inc. v. Woodward*, 521 U.S. 591, 620
(1997). "With the settlement in hand, the desirability of concentrating the litigation PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT in one forum is obvious ....." *Elkins v. Equitable Life Ins. of Iowa*, No. Civ A96296-Civ-T-17B, 1998 WL 133741, at \*20 (M.D. Fla. Jan. 27, 1998); *see also Strube v. Am. Equity Inv. Life Ins. Co.*, 226 F.R.D. 688, 697 (M.D. Fla. 2005) (Rule
23(b)(3)(C) and (D) factors are "conceptually irrelevant in the context of
settlement") (citation omitted). Here, the Rule 23(b)(3)(A), (B) and (C) factors all
favor class certification:

- Any Settlement Class Member who wishes to pursue a separate action can opt out of the Settlement.
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- The Parties are unaware of any competing litigation regarding claims at issue.
- Plaintiffs believe this forum is appropriate, and Defendant does not oppose the forum.

# M. <u>The Proposed Class Notice is Consistent with Ninth Circuit</u> <u>Requirements and Provides Adequate Notice for Claims,</u> Objections and Opt Outs.

16 Rule 23(c)(2)(B) provides that, in any case certified under Rule 23(b)(3), the 17 court must order the "best notice practicable" under the circumstances. Rule 18 23(c)(2)(B) does not require "actual notice" or that a notice be "actually received." 19 Silber v. Mabon, 18 F.3d 1449, 1454 (9th Cir. 1994). Notice need only be given in 20 a manner "reasonably calculated, under all the circumstances, to apprise interested 21 parties of the pendency of the action and afford them an opportunity to present their 22 objections." Mullane v. Central Hanover Bank & Trust Co., 339 U.S. 306, 314 (1950). "Adequate notice is critical to court approval of a class settlement under 23 24 Rule 23(e)." Hanlon, 150 F.3d at 1025.

Pursuant to Fed. R. Civ. P. 23(e)(1)(B), "[t]he court must direct notice in a
reasonable manner to all class members who would be bound by the proposal."
Rule 23(c)(2)(B) also sets forth requirements as to the content of the notice. The
notice must concisely and clearly state in plain, easily understood language: (i) the PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

nature of the action; (ii) the definition of the class; (iii) the class claims, issues, or
defenses; (iv) that a class member may enter an appearance through counsel if the
member so desires; (v) that the court will exclude from the class any member who
requests exclusion, stating when and how members may elect to be excluded; (vi)
the time and manner for requesting exclusion; and (vii) the binding effect of a class
judgment on class members under Rule 23(c)(3). Fed. R. Civ. P. 23(c)(2)(B).

The Settlement Administrator shall disseminate or arrange for the 7 dissemination of Class Notice via postcard in a form materially consistent with 8 The Class Notice here satisfies each of the Exhibit A to the Agreement. 9 10 requirements of Rule 23(c)(2)(B) above. Further, mailed postcard notice has routinely been held to be adequate notice to a Settlement Class. See Schaffer v. 11 *Litton Loan Servicing, LP, CV* 05-07673 MMM JCX, 2012 WL 10274679, at \*8 12 13 (C.D. Cal. Nov. 13, 2012) (approving notice plan where class members were sent postcards that directed them to a settlement website); Lo v. Oxnard European 14 15 Motors, LLC, 11CV1009 JLS MDD, 2012 WL 1932283, at \*1 (S.D. Cal. May 29, 2012) (final approval of class settlement using postcard notice and settlement 16 website). 17

The Parties possess records of all the cellular telephone numbers called 18 during the class period. Nationstar maintains name and address information for 19 many, if not most of these individuals. For those who for whom a valid address is 20 not maintained by Nationstar, the Settlement Administrator will employ reverse 21 telephone look-up procedures to identify the subscriber names and physical 22 addresses associated with the mobile numbers identified on the Class List. (See 23 Declaration of Cameron Azari  $\P(8)$  The Settlement Administrator will run the 24 25 names and addresses obtained via this process through the National Change of Address (NCOA) database. To the extent any physical addresses identified through 26 27 reverse look-up are no longer valid, the Settlement Administrator will send Class 28 Notice to any forwarding addresses that are provided. (*Id.*) See generally Barani v. PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

Wells Fargo Bank, N.A., Case No. 12CV2999-GPC KSC, 2014 WL 1389329, at
 \*10 (S.D. Cal. Apr. 9, 2014) (approving settlement in TCPA class action using
 reverse lookup to locate class members).

Further notice will also be provided through the Publication Notice in USA 4 Today (Ex. C to the Agreement) (*Declaration of Cameron Azari* ¶ 11) and banner 5 advertisement on the Internet (Declaration of Cameron Azari ¶ 12) (Agreement § 6 9.3, p. 8), the Settlement Website, which will contain the Q & A Notice (Ex. B to 7 the Agreement), the Claim Form (Ex. A to the Agreement), the Settlement 8 Agreement, the Preliminary Approval Order, Plaintiff's fee brief and an online 9 10 submission for Claims Forms. Further, pursuant to the Agreement "any other materials the Parties agree to include" may be put on the Website. (Agreement § 11 9.2.2, p. 10). This can include the Court's request for an "opt-out or exclusion 12 13 form."

The notices and settlement documents will be disseminated and posted on 14 the Settlement Website sufficiently prior to the Final Approval Hearing to give 15 Settlement Class Members the opportunity to comment on the Settlement, or to opt 16 out and preserve their rights. Specifically, Settlement Class Members will have 120 17 days from the time dissemination of Class Notice has been completed to opt out of 18 the settlement or object. Cf. Torrisi v. Tucson Electric Power Co., 8 F.3d 1370, 19 20 1374-1375 (9th Cir. 1993) (31 days is more than sufficient, as Class as a whole had notice adequate to flush out whatever objections might reasonably be related to the 21 settlement) (citing Marshall v. Holiday Magic, Inc., 550 F.2d 1173, 1178 (9th Cir. 22 1977) (approving timing of notice which was mailed 26 days before the deadline 23 for opting out of the settlement)). Further, the Settlement Website shall be 24 25 maintained and accessible to Settlement Class Members during this time and through the conclusion of the settlement proceedings in this case. 26

This notice program was designed to meaningfully reach the largest number
 of Settlement Class Members possible. Since the calls at issue were made within PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

the past couple years and Nationstar has names and addresses correlating with the
 Settlement Class Members, mailed postcard notice will likely reach most Settlement
 Class Members.

4 The concurrent dissemination of the Long Form Class Notice on the
5 Settlement Website, combined with the Class Notice, satisfies the requirements of
6 due process and constitutes the best notice practicable under the circumstances.

7 The Settlement Administrator shall prepare and file a declaration prior to the
8 Final Approval Hearing certifying that the notice program has been properly
9 administered in accordance with this Agreement, this Court's Orders, and as
10 described herein.

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N.

# <u>The Court Should Preliminarily Certify the Class for Purposes of</u> <u>Settlement.</u>

13 "[T]wo criteria for determining the adequacy of representation have been 14 recognized. First, the named representatives must appear able to prosecute the 15 action vigorously through qualified counsel, and second, the representatives must 16 not have antagonistic or conflicting interests with the unnamed members of the 17 class." Lerwill v. Inflight Motion Pictures, Inc., 582 F.2d 507, 512 (9th Cir. 1978). 18 The adequacy of representation requirement is met here. For settlement purposes, 19 Class Counsel moves for Plaintiffs Alfred and Jessy Zaklit to be preliminarily 20 appointed as the Settlement Class Representative. Class Counsel requests that Todd 21 M. Friedman and Adrian Bacon of The Law Offices of Todd M. Friedman, P.C. 22 preliminarily be appointed as Class Counsel for purposes of the Settlement. 23 Plaintiff's counsel has extensive experience sufficient to be appointed as Class 24 Counsel. Plaintiffs understand the obligations of serving as class representatives, 25 have adequately represented the interests of the putative class, and have retained 26 experienced counsel. Plaintiffs have no antagonistic or conflicting interests with 27 the Settlement Class, and all members of the Settlement Class are eligible to receive 28 the same benefits.

PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT

# O. <u>The Court Should Appoint Epiq Systems, Inc. as the Settlement</u> <u>Administrator</u>

The proposed Agreement recommends that the Court appoint Epiq Systems, Inc. to serve as the Settlement Administrator. Epiq Systems, Inc. specializes in providing administrative services in class action litigation, and has extensive experience in administering consumer protection and privacy class action settlements. Defendant does not oppose this request.

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### P. Final Approval Hearing Should be Scheduled

The last step in the settlement approval process is the formal fairness or Final 9 Approval Hearing, at which time the Court will hear all evidence and argument, for 10 and against, the proposed Settlement. Plaintiff requests that the Court grant 11 preliminary approval of the Settlement and schedule a Final Approval Hearing to 12 be held not before 130 days after the date of entry of the Preliminary Approval 13 Order, in order to allow sufficient time for providing CAFA Notice, the toll-free 14 number and the Settlement Website, and completion of the period for class members 15 to submit exclusion requests and objections. 16

### IV. <u>CONCLUSION</u>

18 For all the foregoing reasons, Plaintiffs respectfully request that the Court
19 enter an Order preliminarily approving the proposed Settlement and certifying a
20 class for settlement purposes.

Date: January 11, 2019

# The Law Offices of Todd M. Friedman, PC

By: <u>/s/ Todd M. Friedman</u> Todd M. Friedman Attorneys for Plaintiffs

# **CERTIFICATE OF SERVICE**

|    | CERTIFICATE OF SERVICE  |
|----|---|
| 1  |   |
| 2  | Filed electronically on this 11 <sup>th</sup> day of January, 2019, with:           |
| 3  | United States District Court CM/ECF system  |
| 4  | Notification sent electronically on this 11 <sup>th</sup> day of January, 2019, to: |
| 5  | Notification sent electronically on this 11° day of January, 2019, to.              |
| 6  | Honorable Judge Christina   |
| 7  | United States District Court<br>Central District of California                      |
| 8  | Length on D. Callinson  |
| 9  | Jonathan B. Sullivan<br>Erik Kemp   |
| 10 | SEVERSON & WERSON   |
| 11 | s/Todd M. Friedman  |
| 12 | Todd M. Friedman, Esq.  |
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|    | PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT<br>22               |

# **CERTIFICATE OF SERVICE**

|    | CERTIFICATE OF SERVICE  |
|----|---|
| 1  |   |
| 2  | Filed electronically on this 11 <sup>th</sup> day of January, 2019, with:           |
| 3  | United States District Court CM/ECF system  |
| 4  | Notification sent electronically on this 11 <sup>th</sup> day of January, 2019, to: |
| 5  | Notification sent electronically on this 11° day of January, 2019, to.              |
| 6  | Honorable Judge Christina   |
| 7  | United States District Court<br>Central District of California                      |
| 8  | Length on D. Callinson  |
| 9  | Jonathan B. Sullivan<br>Erik Kemp   |
| 10 | SEVERSON & WERSON   |
| 11 | s/Todd M. Friedman  |
| 12 | Todd M. Friedman, Esq.  |
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|    | PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS SETTLEMENT<br>22               |