

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

HUONG HOANG, an individual,

Plaintiff,

v.

AMAZON.COM, INC., a Delaware  
corporation, and IMDB.COM, INC., a  
Delaware corporation,

Defendant.

CASE NO. C11-1709MJP

ORDER ON RULE 12(B)(6)  
MOTION TO DISMISS

This matter comes before the Court on Defendants' motion to dismiss pursuant to Federal Rule of Civil Procedure 12(b)(6) for failure to state a claim upon which relief can be granted. (Dkt. No. 15.) Having reviewed the motion, Plaintiff's opposition to the motion (Dkt. No. 24), Defendants' reply in support of the motion (Dkt. No. 28), and the remaining record, the Court GRANTS IN PART and DENIES IN PART the motion for the reasons explained below.

**Background**

This unusual lawsuit is brought by Plaintiff Huong Hoang, a 40-year-old actress who goes by the stage name "Junie Hoang," against the Internet Movie Database website, IMDb.com,

1 and its parent company, Amazon.com. (Dkt. No. 34 at 4-5.) Plaintiff first filed this suit  
2 anonymously as “Jane Doe,” but the Court held that “the injury she fears is not severe enough to  
3 justify permitting her to proceed anonymously,” and dismissed the case, granting Plaintiff leave  
4 to amend by adding her real name. (Dkt. No. 33 at 10, citing Does I Thru XXIII v. Advanced  
5 Textile Corp., 214 F.3d 1058, 1064 (9th Cir. 2000).) On January 6, 2012, Plaintiff filed an  
6 amended complaint including her real name (Dkt. No. 34), and the Court now turns to the merits  
7 of her pleadings.

8       Although the subject matter is unique, Plaintiff’s lawsuit is, at core, a straightforward  
9 action for breach of contract and violation of consumer protection statutes. Plaintiff paid a fee to  
10 sign up for the IMDbPro service in 2008, which she hoped would help her connect with casting  
11 directors and obtain acting roles. (Dkt. No. 34 at 5.) Instead, Plaintiff alleges that IMDb.com  
12 took the personal information she provided during the subscription process and added it to her  
13 online profile without her authorization. (Id. at 7.) She further alleges that IMDb.com used the  
14 information she provided to “scour public records databases and other sources for purposes of  
15 discovering Plaintiff’s date of birth,” which IMDb.com added to its website. (Id. at 9.) Plaintiff  
16 asked for this information to be taken down, but IMDb.com refused. (Id. at 6.)

17       Plaintiff alleges that revealing her true name and age has harmed her career, because “[i]n  
18 the entertainment industry, youth is king.” (Dkt. No. 34 at 6.) She says Defendants’ actions have  
19 caused a “double-whammy effect.” (Id.) Because she is seen as “over the hill,” Plaintiff cannot  
20 get roles playing younger women, and because she looks so much younger than she actually is,  
21 Plaintiff “cannot physically portray the role of a forty-year-old woman.” (Id.) This, she argues,  
22 has caused a substantial decrease in her earnings. (Id. at 7.) Plaintiff alleges she is not the only  
23 victim. (Id. at 6.) She alleges that “it is Defendants’ standard business practice to routinely  
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1 intercept, store, record, and further use consumer credit card information obtained during the  
2 subscription process . . . .” (Id.)

3 Plaintiff’s complaint includes four separate causes of action. The first is a claim for  
4 breach of contract, asserting that Defendants breached IMDb.com’s Subscriber Agreement and  
5 incorporated Privacy Policy which pledges, among other things, that IMDb.com will act  
6 “carefully and sensibly” in the way it handles subscribers’ personal information. (Dkt. No. 34 at  
7 2.) Plaintiff’s second cause of action is for fraud, alleging Defendants materially misrepresented  
8 the safety, security and purpose for which they gathered personal information. (Id. at 8.)  
9 Plaintiff’s third cause of action alleges violations of Washington’s Privacy Act, RCW 9.73.030,  
10 which makes it illegal to “intercept” or “record” private communication transmitted by  
11 telephone, telegraph, radio, or other device. (Dkt. No. 34 at 10.) Plaintiff’s fourth cause of action  
12 alleges that Defendants’ conduct constitutes unfair and fraudulent business acts in violation of  
13 Washington’s Consumer Protection Act, RCW 19.86. (Dkt. No. 34 at 10-11.)

14 Plaintiff asks the Court to issue an injunction removing Plaintiff’s personal information  
15 from the IMDb.com website and to enjoin Defendants from engaging in similar practices with  
16 her or with other customers. (Id. at 11.) Plaintiff seeks \$75,000 in compensatory damages and \$1  
17 million in punitive damages. (Id. at 12.) She also seeks an award of treble damages and an award  
18 of costs and fees. (Id.)

19 In their motion to dismiss, Defendants argue Plaintiff’s complaint is based wholly on  
20 “naked, implausible assertions.” (Dkt. No. 15 at 2.) Even if they had used credit card data to  
21 obtain undisclosed information, Defendants argue, Plaintiff agreed to such a use in IMDbPro’s  
22 Subscriber Agreement. (Id. at 2-3.) Further, Defendants argue, Plaintiff’s date of birth is  
23 factually accurate, publicly available, and non-private information. (Id. at 18-19.) Beyond  
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dismissal, Defendants ask the Court to award them their costs and fees in opposing this suit, which they classify as unreasonable and vexatious. (Id. at 19.)

### Discussion

#### I. Legal Standard

Because this matter comes before the Court on Defendants' motion to dismiss under Federal Rule 12(b)(6), the Court accepts as true all of Plaintiff's factual allegations, and draws all reasonable inferences in Plaintiffs' favor. Fed. R. Civ. P. 12(b)(6); Erickson v. Pardus, 551 U.S. 89, 94 (2007). However, conclusory allegations and legal conclusions are not entitled to the assumption of truth. Ashcroft v. Iqbal, 129 S. Ct. 1937, 1949 (2009). In considering a motion to dismiss, a court considers only the facts alleged in the pleadings, documents attached as exhibits or incorporated by reference in the pleadings, and matters of which the court may take judicial notice. See Marder v. Lopez, 450 F.3d 445, 448 (9th Cir. 2006). Here, in addition to reviewing the pleadings, the Court considers IMDb.com's Subscriber Agreement and Privacy Policy, which are attached to Defendants' motion as Dkt. No. 16, and incorporated by reference in the amended complaint.

This Court has jurisdiction over this dispute pursuant to 28 U.S.C. § 1331, because Plaintiff is a citizen of Texas, Defendants are Delaware corporations with their principal place of business in Washington, and the amount in controversy exceeds \$75,000. (Dkt. No. 34 at 3-4.) The IMDbPro Subscriber Agreement states that the agreement is governed by the laws of the State of Washington, and Plaintiff brings her claims under Washington state law. (Dkt. No. 16-1 at 3.) The Court therefore applies Washington substantive law and federal procedural law. See Erie R.R. Co. v. Tompkins, 304 U.S. 64 (1938).

1 II. Breach of Contract Claim

2 Although her complaint is short on specifics, Plaintiff's cause of action for breach of  
 3 contract is sufficient to survive at the motion to dismiss stage. To properly state a claim for  
 4 breach of contract in Washington, a plaintiff must allege (1) a valid contract, (2) a breach of duty  
 5 arising under that contract, and (3) resulting damage. Nw. Index. Forest Mfrs. v. Dep't of Labor  
 6 & Indust., 78 Wn. App. 707, 712 (1995). Here, the parties do not dispute that Plaintiff entered  
 7 into a contract with Defendants through IMDbPro's Subscriber Agreement and incorporated  
 8 Privacy Policy. (Dkt. No. 12 at 20.)

9 Plaintiff also successfully alleges the existence of a contractual duty and the breach of  
 10 that duty. First, Plaintiff points to statements in the IMDbPro Privacy Policy that communicate  
 11 that IMDb will "carefully and sensibly" manage how information about customers is "used and  
 12 shared," and that IMDb "will always comply with applicable laws and regulations." (Dkt. No. 34  
 13 at 2.) The Privacy Policy, which is incorporated by reference in the complaint, and forms part of  
 14 the contract, explicitly states, "You can choose not to provide certain information, but then you  
 15 might not be able to take advantage of many of our features." (Dkt. No. 15 at 5.) It goes on to  
 16 explain that IMDb "use[s] the information that you provide for such purposes as responding to  
 17 your requests, customizing future browsing for you, improving our side, and communicating  
 18 with you." (Id.)

19 Defendants fail to show that Plaintiff gave permission to use her information to mine  
 20 public records for additional information about her. Defendants argue that "neither [the  
 21 Subscriber Agreement or the Privacy Policy] limit or agree to limit the use of information  
 22 voluntarily disclosed by IMDb.com subscribers, including credit card data, except to confirm  
 23 that IMDb.com 'will always comply with applicable laws and regulations in doing so.'" (Dkt.  
 24 No. 15 at 12.) "Thus," Defendants argue, "even if IMDb.com used Plaintiff's name, address or

1 zip code from her credit card subscription to locate her birth date, such use is consistent with the  
2 Subscriber Agreement and Privacy Policy.” (Id.)

3       These arguments ask the Court to go too far. The plain language of the contract does not  
4 permit Defendants unfettered use of the personal information that Plaintiff provided for the  
5 purposes of processing payment. (Dkt. No. 16-1 at 2-9.) Washington follows the objective  
6 manifestation of contracts theory. See Hearst Commc’ns v. Seattle Times Co., 154 Wn.2d 493,  
7 503 (2005). In discerning the parties’ intent, courts may look to the circumstances under which  
8 the contract was made and to the reasonableness of the parties’ respective interpretations. Berg v.  
9 Hudesman, 115 Wn.2d 657, 667-68 (1990). Here, the agreement contains a clause stating, “We  
10 use the information that you provide for such purposes as responding to your requests,  
11 customizing future browsing for you, improving our site, and communicating with you.” (Dkt.  
12 No. 15 at 5.) As a matter of law, it is not clear that the parties intended the phrase “improving our  
13 site” to include taking information given for processing payment and using it to search for  
14 information to add to individual actor profile pages. (Dkt. No. 16-1 at 5.) The lack of any express  
15 limitation in the agreement does not constitute a subscriber’s acknowledgement that no  
16 limitations apply. Instead, Defendants are required to abide by the general assurances they give  
17 to customers to “carefully and sensibly” manage information provided by subscribers. (Dkt. No.  
18 34 at 2.)

19       Plaintiff does not conclusively prove that there has been breach of the contract, but that is  
20 not her burden at this stage. First, Washington follows the maxim that, generally, ambiguous  
21 contracts are to be construed against the drafter. See Hanson Indus., Inc. v. County of Spokane,  
22 114 Wn. App. 523 (Div. 3 2002). Second, on a motion to dismiss, the court is to view factual  
23 allegations in the light most favorable to the Plaintiff. Iqbal, 129 S. Ct. at 1949. Viewed in that  
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1 most favorable light, Plaintiff successfully alleges that Defendants violated their duty not to use  
2 certain pieces of subscriber information in order to collect other information, without specific  
3 authorization.

4 While Plaintiff's complaint is not detailed at this stage, it contains sufficient factual  
5 matter "to state a claim for relief that is plausible on its face." Iqbal, 129 S. Ct. at 1949. Federal  
6 Rule 8(a)(2) requires only "a short and plain statement of the claim showing that the pleader is  
7 entitled to relief." Fed. R. Civ. P. 8(a)(2). The logic behind Rule 8 is to give the respondent "fair  
8 notice of the basis for petitioner's claims." Swierkiewicz v. Sorema, N.A. 534 U.S. 506, 514  
9 (2002). Here, Plaintiff's core factual allegation is that Defendants used her personal information  
10 provided for payment "to cross-reference public records and other sources to obtain, among other  
11 things, Plaintiff's legal name, age, date of birth, and other personal, confidential information, and  
12 making some of that unlawfully-obtained confidential information available to the public." (Dkt.  
13 No. 34 at 3.) While this allegation does not contain specific factual information about how  
14 Defendants allegedly used her information to obtain her birth date, it is sufficient to provide the  
15 Defendants fair notice of the basis for Plaintiff's claims.

### 16 III. Fraud Claim

17 In contrast to Plaintiff's breach of contract claim, Plaintiff's fraud claim fails because the  
18 applicable pleading rules are different. Plaintiff's fraud claim is governed by Federal Rule 9(b),  
19 which requires that, in alleging fraud or mistake, "a party must state with particularity the  
20 circumstances constituting fraud or mistake." Fed. R. Civ. P. 9(b). To sufficiently allege the  
21 "circumstances constituting fraud," a plaintiff must include the "who, what, when, where, and  
22 how" of the misconduct charged. Ebeid ex rel. United States v. Lungwitz, 616 F.3d 993, 998 (9th  
23 Cir. 2010). This is a high standard, and neither Plaintiff's complaint nor her opposition to the  
24 present motion to dismiss includes sufficient detail to meet it.

1 To meet the requirements of Rule 9(b), a plaintiff is not required, for each allegedly  
 2 fraudulent statement, to “provide this Court with a matching factual allegation of its falsity or  
 3 that Defendant’s [sic] knew of its falsity.” (Dkt. No. 15 at 15.) Particularity requirements vary  
 4 with each case, and the use of representative examples is simply one means of meeting the  
 5 pleading obligation. Ebeid, 616 F.3d at 998; see also Shushany v. Allwaste, Inc., 992 F.2d 517,  
 6 521 (5th Cir. 1993) (particularity requirements vary with the facts of each case). Even  
 7 recognizing that pleading requirements vary with the facts of each case, Plaintiff’s allegations  
 8 fail to meet the heightened pleading standard for fraud because they do not include any specific  
 9 information about the identity of who made the statements at issue, how they were made, or how  
 10 Defendants may have known of their falsity. Indeed, in her opposition to the present motion,  
 11 Plaintiff admits that she relied on the current Subscriber Agreement to bring this case, even  
 12 though “the relevant Agreement is the one operable at the time of breach, alleged to have  
 13 occurred in 2008,” because she does not have access to the original agreement or know what the  
 14 original contract said. (Dkt. No. 24 at 5-6.) This lack of information about the wording of the  
 15 operative contract is illustrative of a broader lack of specificity in Plaintiff’s complaint, which is  
 16 fatal to her fraud claim.

17 Plaintiff also fails to meet the requirements to plead fraud under Washington law. The  
 18 elements of fraud are well established in Washington. They are:

19 (1) A representation of an existing fact, (2) its materiality, (3) its falsity, (4) the  
 20 speaker’s knowledge of its falsity or ignorance of its truth, (5) his intent that it should  
 21 be acted on by the person to whom it is made, (6) ignorance of its falsity on the part  
 of the person to whom it is made, (7) the latter’s reliance on the truth of the  
 representation, (8) his right to rely on it, [and] (9) his consequent damage.

22 Kirkham v. Smith, 106 Wn. App. 177, 183 (2001). Washington law also requires Plaintiff to  
 23 plead the circumstances constituting fraud with particularity. See, e.g., Haberman v. Wash Pub.  
 24



1 Power Supply Sys., 109 Wn.2d 107, 165 (1987). “A complaint adequately alleges fraud if it  
 2 informs the defendant of who did what, and describes the fraudulent conduct and mechanisms.”  
 3 Id. In the present case, Plaintiff does not allege requirements 4 (knowledge of falsity), 5 (intent  
 4 for reliance), 6 (ignorance of falsity), 7 (reliance), or 8 (right to rely) with the requisite level of  
 5 particularity. (Dkt. No. 34; Dkt. No. 24 at 9-12.) A broadly worded complaint alleging that  
 6 Defendants misused Plaintiff’s personal information is enough, at this stage, to support some  
 7 causes of action, but not fraud. Plaintiff’s fraud claim is therefore DISMISSED with leave to  
 8 amend by including facts meeting the requisite standard of particularity. See Luce v. Edelstein,  
 9 802 F.2d 49, 56 (2d Cir. 1986).

#### 10 IV. Washington Privacy Act Claim

11 Plaintiff’s third claim fails because it misapplies a statute aimed at preventing  
 12 wiretapping to an unrelated situation. Washington’s Privacy Act, RCW 9.73 et seq., makes it  
 13 unlawful to “intercept, or record any: (A) Private communication transmitted by telephone,  
 14 telegraph, radio, or other device between two or more individuals . . . by any device electronic or  
 15 otherwise designed to record and/or transmit said communication . . . without first obtaining the  
 16 consent of all the participants in the communication.” RCW 9.73.030. This statute, which is  
 17 used, among other ways, to determine whether evidence is admissible in criminal cases, plainly  
 18 does not apply to Plaintiff’s allegations here because, regardless of what they did with her  
 19 information, Defendants were the intended recipients of the communication.

20 To properly allege a violation of the WPA, a plaintiff must show that the defendant (1)  
 21 intercepted or recorded, (2) a private communication, (3) between two or more individuals, and  
 22 (4) did so with any electronic or recording device, (5) without consent of the participants. State  
 23 v. Christensen, 153 Wn.2d 186, 192 (2004). Here, Plaintiff fails to show both that the  
 24 information was “private” and that the Defendants “intercepted” the information, as the terms are

1 intended in the statute. First, the communication was not “private,” because, even though it  
2 contained personal information, the information was intended for IMDb.com and Amazon.com.  
3 (Dkt. No. 34 at 10). Second, the information was not “intercepted” or “recorded” as required by  
4 the Privacy Act because Plaintiff sent the information directly to the Defendants, not to someone  
5 else. Cf. State v. Bonilla, 23 Wn. App. 869, 871-72 (1979) (no interception where an extension  
6 telephone is used with one party’s consent). Because the Privacy Act clearly does not apply to  
7 this type of situation, this claim is DISMISSED with prejudice.

8 V. Washington Consumer Protection Act Claim

9 Like her claim for breach of contract, Plaintiff’s claim under the Consumer Protection  
10 Act is adequately pled to survive at this stage. To state a claim under the Washington Consumer  
11 Protection Act (“CPA”), RCW 19.86.020, a plaintiff must plead “(1) an unfair or deceptive act or  
12 practice (2) in trade or commerce (3) that affects the public interest, (4) injury to the plaintiff,  
13 and (5) a causal link between the unfair or deceptive act and the injury.” Walker v. Wenatchee  
14 Valley Truck & Auto Outlet, Inc., 155 Wn. App. 199, 207 (2010) (citing Hangman Ridge  
15 Training Stables, Inc. v. Safeco Title Ins. Co., 105 Wn.2d 788, 780, 784-85 (1986)). Plaintiff  
16 adequately pleads each of these elements.

17 Plaintiff adequately asserts that Defendants’ conduct constitutes an unfair or deceptive  
18 practice because the conduct she alleges, when viewed in the light most favorable to her, has the  
19 capacity to deceive a substantial portion of the public. Hangman Ridge, 155 Wn.2d at 785.  
20 Plaintiff’s complaint alleges that “millions of people” are listed in the IMDb.com database, and  
21 although she does not include an allegation of how many people have been affected by  
22 Defendants’ alleged practices, it follows that a substantial number of IMDbPro’s customers may  
23 be affected if her allegations are true. (Dkt. No. 34 at 3.) Plaintiff also adequately asserts that  
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1 Defendants' actions occurred "in trade or commerce," because they occurred in the conduct of  
2 Defendants' business, which affects the people of the state of Washington. RCW 19.86.010(2).

3 Plaintiff also meets the pleading requirements to allege effect on the public interest. In a  
4 consumer transaction, public interest is affected if the alleged acts are committed in the course of  
5 the defendant's business, if the acts are part of a pattern, if repeated acts were committed prior to  
6 the act involving the plaintiff, and if there is a real and substantial potential for repetition of the  
7 defendant's conduct. Hangman Ridge, 105 Wn.2d at 790. Plaintiff's allegation that it is  
8 "Defendants' standard business practice" to misuse customer information is sufficient to show  
9 effect on the public interest at the motion to dismiss stage. (Dkt. No. 34 at 6-8.) Plaintiff also  
10 sufficiently alleges injury and causation under the CPA by alleging harm to her career caused by  
11 unauthorized publication of her age. (Id. at 6-7.) Plaintiff has yet to prove her case under the  
12 CPA, but her pleadings are sufficient to proceed at this stage.

13 VI. Damages

14 Defendants object to Plaintiff's prayer for an award of punitive damages "in an amount to  
15 exceed \$1 million." (Dkt. No. 15 at 17-18; Dkt. No. 34 at 12.) Defendants argue that the  
16 Washington Supreme Court has "consistently disapproved punitive damages as contrary to  
17 public policy." (Dkt. No. 15 at 17, citing Dailey v. N. Coast Life Ins. Co., 129 Wn.2d 574  
18 (1996).) In her opposition to the present motion, Plaintiff "agrees that punitive damages beyond  
19 those trebled damages to which she is entitled pursuant to the CPA (to the extent such damages  
20 are considered punitive) are not statutorily authorized." (Dkt. No. 24 at 17.) She continues,  
21 "Plaintiff does not waive her right to seek punitive damages in the future should she amend her  
22 Complaint to include a cause of action for which punitive damages would be appropriate." (Id.)  
23 Because the parties agree that Plaintiff's current punitive damages claim (Dkt. No. 34, § V(e)) is  
24 inappropriate, the Court STRIKES Plaintiff's punitive damages claim.

1 VII. Sanctions

2 Lastly, both parties ask the Court to award them their costs and fees associated with the  
3 present motion. Defendants argue they are entitled to costs and fees because “Plaintiff brought an  
4 unreasonable and vexatious suit seeking to bar Defendants from publishing her date of birth—all  
5 so that she can conceal her age in the entertainment industry.” (Dkt. No. 15 at 19.) Plaintiff  
6 argues that she is entitled to her costs and fees because “Defendants’ Motion was unwarranted  
7 and merely obstructed the proceedings.” (Dkt. No. 24 at 18.)

8 Local Rule GR 3 allows the Court to sanction any attorney or party who “so multiplies or  
9 obstructs the proceedings in a case as to increase the costs thereof unreasonably and  
10 vexatiously.” Local Rule W.D. Wash. GR 3. Neither party demonstrates that the other side’s  
11 conduct was unreasonable or vexatious, so an award of fees or costs is inappropriate here.

12 **Conclusion**

13 Because Plaintiff adequately pleads her claims for breach of contract and violation of the  
14 Washington Consumer Protection Act, the Court DENIES Defendants’ motion to dismiss with  
15 regard to those causes of action. Because Plaintiff fails to meet the heightened pleading standard  
16 required to allege fraud, the Court DISMISSES Plaintiff’s cause of action for fraud with leave to  
17 amend. Because Plaintiff fails to plead a valid claim under the Washington Privacy Act, which  
18 does not apply to this situation, the Court DISMISSES that claim with prejudice.

19 The clerk is ordered to provide copies of this order to all counsel.

20 Dated this 28th day of March, 2012.

21  
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23 Marsha J. Pechman  
24 United States District Judge